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Visit Our Website!

**CAM Annual Conference**  
**Join us in Montreal on November 19-21, 2017!**  
**PROGRAM UPDATES**

**Conference Program**

By now you should have received our conference program. Our Conference Committee has worked very hard to bring you an outstanding program on current and upcoming changes in the moving industry. How will these affect your bottom line and will you be ready? Be sure to check out the terrific sessions and the activities we've planned for delegates and **register today**.



**Change -  
Today's  
New  
Constant**

**Monday Evening Cocktails**

**Ogilvy Insurance** will be hosting a get-together for [cocktails and appetizers](#) after Monday's sessions for all conference and awards dinner registrants. *Your conference name tag will be required for entry.*

[Register](#)

**Hotel update**

Due to the interest in joining us in Old Montreal, our block of standard rooms at the Hotel William Gray, at the preferred room rate of \$180 per night, is almost sold out.

**Please book as soon as possible and, if you unable to book online for your desired dates, please [let us know](#).**

We may be able to get a preferred rate of \$250 per night for deluxe rooms at the William Gray or standard rooms at a



preferred rate of \$180 per night at their sister hotel, Hotel Place D'Armes, just a few minutes away.  
(All rates, add tax.)

Hotel

## Shell Canada increases fuel discount for CAM members

Last month we announced that **Shell Canada** became a CAM member. They've just advised us that the response from CAM members has been so positive that they are increasing the fuel discount for members to 3.5 cents off per-liter for first 6 months, after which it will roll down to 2.5 cents off per-liter. Members are able to choose whether they want to apply for Shell Fleet Card™ and/or Shell Fleet Navigator™. Thank you, Shell Canada!

[Read more](#)

## R.M. Moving Supplies Plus Ltd.

### An 11-year CAM member

[R.M. Moving Supplies Plus](#) recognizes that the moving industry is a difficult business. We take pride in what we do by providing top-notch customer service and a complete line of items to serve the moving industry. By ensuring that we have those products readily available, we are able to process orders fast, providing quick turn-around times for both in-town and out-of-province customers. This enables our clients to spend more time growing their business. Our loyal customer base is something we take great pride in and appreciate. We love what we do and look forward to being a part of this ever-changing industry for many years to come.



## CERC appointments

The **Canadian Employee Relocations Council (CERC)** elected their Board of Directors at their annual meeting in Calgary on September 12, 2017. CAM congratulates these CAM members on their appointments:

- **Fred Haladay, Atlas Canada** (returning Director and newly-appointed Chair of the Board)
- **Dan Lawrence, United Van Lines** (completing **Larry Mitchell's** term as Director).

## Companies for sale

We have a few postings on our website for moving companies for sale. Visit our Buy and Sell area for [details](#).

## Job opportunities

We also have a few job opportunities posted on our website. Find out if there's an [opportunity](#) that interests you.

## Like us on Facebook!

CAM is dedicating time to spruce up our social media content. We'll be posting regularly on Facebook, at least twice a week with consumer info that your customers will appreciate. As well, you'll find updated conference info and other CAM member info. Check out @canadianmover now!

## Movember

It's that time of year to think about the men in our lives and get on board with fighting for their health. Find out how you can help through the [Movember Foundation](#).

## Send us your news

If you have news or an announcement that Canada's moving industry should know about, please let us know and we will include it in an upcoming issue of this newsletter. CAM reserves the right to include and/or edit news and announcements.

Send  
News

### Canadian Association of Movers

PO Box 26004, RPO Churchill, Mississauga ON Canada L5L 5W7

Tel: 905-848-6579 | Toll-free: 1-866-860-0065 | Fax: 905-756-1115

Email: [admin@mover.net](mailto:admin@mover.net) | Web:

[www.mover.net](http://www.mover.net)

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INSURANCE

## COCKTAILS & APPETIZERS

==== JOIN US! =====

Monday, November 20th 5:00 to 7:00pm

Bevo Bar + Pizzeria

410 Rue St-Vincent, Montreal

Across the street from Hotel William Gray





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# Shell Fleet Card Canada

Offer for Canadian Movers Association

# Shell Canada Fleet Card Solutions

Shell brings the expertise and innovation to manage today's dynamic fleet. We've created two cards that deliver the convenience, cost-saving solutions and control you've always wanted in a fleet card.

	Shell Fleet Card™	Shell Fleet Navigator™
		
<b>Convenience</b>	Over 1,200 Shell and Shell Flying J stations nationwide.	Universal acceptance – access to any fuel station and maintenance location in Canada, wherever MasterCard® is accepted
<b>Control</b>	<p>You can limit card use – according to your company policies using eTRAC™ in real time. Create and set individual and group card policies that give you complete control over your fleet. For instance, you can set purchase limits and restrictions by:</p> <ul style="list-style-type: none"> <li>■ Product categories</li> <li>■ Dollar value</li> <li>■ Time of day</li> <li>■ Day of week</li> <li>■ Network</li> <li>■ Province</li> <li>■ Volume amount</li> </ul>	<p>You can limit card use – according to your company policies using eTRAC™ in real time. Create and set individual and group card policies that give you complete control over your fleet. For instance, you can set purchase limits and restrictions by</p> <ul style="list-style-type: none"> <li>■ Product categories* (only on Shell network)</li> <li>■ Dollar value</li> <li>■ Time of day</li> <li>■ Day of week</li> <li>■ Network</li> <li>■ Province</li> <li>■ Location type</li> </ul>

# Shell Canada Fleet Card Solutions

	Shell Fleet Card™	Shell Fleet Navigator™
Control Cont'd	<p>eTRAC™ is an online management tool that allows you to set card spending limits and personnel access restrictions, keep track of activity in real time, view statements online, and create and download customized reports.</p> <ul style="list-style-type: none"> <li>- Track purchases by driver, shift, site or specific fleet</li> <li>- View fuel spending by product type</li> <li>- View/Update purchase restrictions</li> <li>- See your fleet's transactions in real time</li> <li>- See Level 3 Data</li> <li>- Set-up Odometer prompts</li> </ul>	<p>eTRAC™ is an online management tool that allows you to set card spending limits and personnel access restrictions, keep track of activity in real time, view statements online, and create and download customized reports.</p> <ul style="list-style-type: none"> <li>- Track purchases by driver, shift, site or specific fleet</li> <li>- View fuel spending by product type</li> <li>- View/Update purchase restrictions</li> <li>- See your fleet's transactions in real time</li> <li>- See Level 3 Data (Shell network transactions and where offered by other select Retailers)</li> <li>- Set-up Odometer prompts</li> </ul>
Savings	<ul style="list-style-type: none"> <li>- Car Wash Discounts</li> <li>- Get AIR MILES® Reward Miles</li> </ul>	<ul style="list-style-type: none"> <li>- 24/7 Emergency Roadside Assistance services through Road Canada at reduced rates</li> <li>- 10% Discount* on products and services purchased at Jiffy Lube® locations</li> <li>- Car Wash Discounts</li> <li>- Get AIR MILES® Reward Miles</li> </ul> <p><small>*Certain restrictions apply. Discount applies to the first \$100 (before applicable taxes) on every visit to Jiffy Lube locations in Canada using the Shell Fleet Navigator Card™. Valid for Jiffy Lube Signature Service® Oil Change services and additional preventative maintenance services which vary by location. Visit <a href="http://www.jiffylube.ca">www.jiffylube.ca</a> to locate a Jiffy Lube service center near you and view the services offered. Jiffy Lube® and Jiffy Lube Signature Service® are registered trademarks of Jiffy Lube® International, Inc. Jiffy Lube service centres are owned and operated by independent franchisees.</small></p>

# Shell Canada Fleet Card Solutions

	Shell Fleet Card™	Shell Fleet Navigator™
Security	<ul style="list-style-type: none"> <li>- Driver ID validation</li> <li>- Block lost or stolen cards instantly 24/7</li> <li>- Email alerts about any suspicious or attempted out-of-policy transactions.</li> <li>- Plus, daily monitoring of transactions by a dedicated fraud prevention team to flag suspicious behavior and alerts issued as required.</li> </ul> <p>Using eTRAC™, the Fleet Manager can set exceptions on what their company wants to be alerted on such as:</p> <ul style="list-style-type: none"> <li>- Card used by Product</li> <li>- Card used by Time</li> <li>- Card used by weekdays, and/or</li> <li>- Exceeded transaction report.</li> </ul> <p>Exception reports can be viewed anytime in eTRAC™ and can be set to auto-email instantly to assigned recipient at the time the exception occurs.</p>	<ul style="list-style-type: none"> <li>- High level of security protection – chip and PIN security</li> <li>- Driver ID validation</li> <li>- Block lost or stolen cards instantly 24/7</li> <li>- Email alerts about any suspicious or attempted out-of-policy transactions.</li> <li>- Plus, daily monitoring of transactions by a dedicated fraud prevention team to flag suspicious behavior and alerts issued as required.</li> </ul> <p>Using eTRAC™, the Fleet Manager can set exceptions on what their company wants to be alerted on such as:</p> <ul style="list-style-type: none"> <li>- Card used by Product</li> <li>- Card used by Time</li> <li>- Card used by weekdays, and/or</li> <li>- Exceeded transaction report.</li> </ul> <p>Exception reports can be viewed anytime in eTRAC™ and can be set to auto-email instantly^ to assigned recipient at the time the exception occurs.</p> <p>^Transactions at non-Shell branded locations can take up to 48 hours to appear on the account.</p>

Plus, a dedicated Shell Account Manager and access to 24/7 customer service.



# Offer for Canadian Association of Movers

With the Shell Fleet Card™ and/or Shell Fleet Navigator™, members of the Canadian Association of Movers receive discounts off the pump price for gasoline and diesel and up to 30% off Car Washes at participating locations.

Plus, use your AIR MILES® Card every time you fuel up to get Reward Miles.

For more information, visit [www.shell.ca/fleetcards](http://www.shell.ca/fleetcards).

Please indicate you are a member of the Canadian Association of Movers to avail of the special member fuel discount

- Fuel discount: **3.5 cents off per-liter for first 6 months, after which will roll down to 2.5 cents off per-liter**  
*(Discount will appear on the account's e-Invoice from Shell; discount does not apply at Shell Flying J or other non-Shell branded locations)*
- Monthly Card Fees: \$0 for Shell Fleet Card™ ; \$1 for Shell Fleet Navigator™

For application inquiries, pls contact:

Kirk Tingey

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Phone: 800.661.2278 Ex. 44604 | Direct: 801-624-4604 | Fax: 801-384-1482

