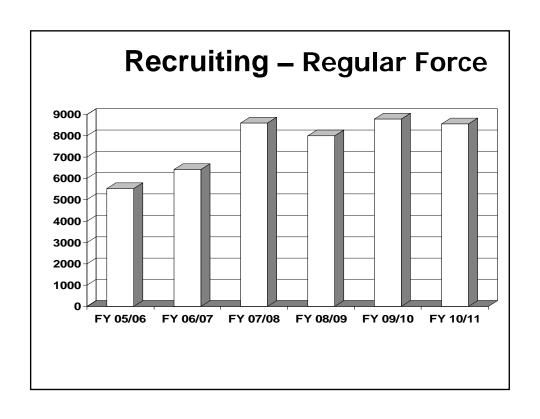
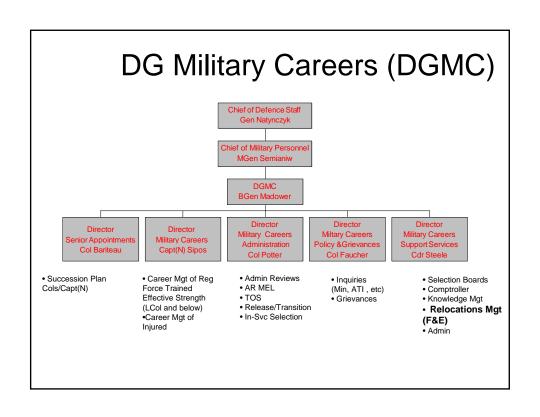


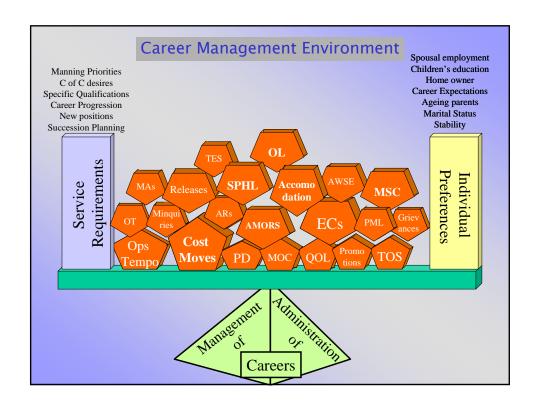
Canadian Forces

- Structure
- Recruitment
- Flexible COS Dates
- Domestic HGRS Contract
- Performance Measurement
- International HGRS Contract
- Interdepartmental Committee
- Way Ahead









Definitions (Types of Cost Moves)

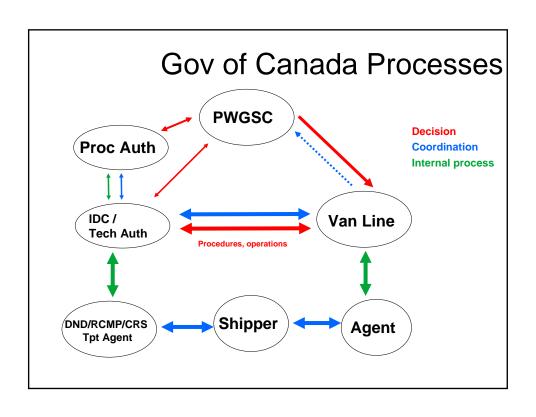
- Mandatory Moves:
 - As a rule, should be funded
 - International
 - National:
 - Recruits
 - BTL
 - IPR/Release
 - · Staff College and ATL
 - Med/Compassionate
 - Senior Appointments
- Succession Planning Moves
 - Required to operate & fulfill mandate of CF units
 - Promotions, employment for 1 to 6 priorities, career progression
 - QOL moves
- Incremental Moves Other L1s
 - Moves req and funded by third parties under VCDS authority
 - FY 08/09 total is 900 moves (Army Rebalance, CAS, Op Palladium, JTF, etc)

Historical Number of Cost Moves

DGMC HISTORICAL NUMBER OF COST MOVES							
FY	Type of Mandatory & Succession Planning						
	Move	Mandatory	Succession Planning	Total	Total Increase from Previous FY		
					Number of Moves	Cumulative % Incr	
	National	612	4,848	5,460			
	International	837		837			
05/06	BTL	3,700		3,700			
	IPR/Release	800		800			
	Total	5,949	4,848	10,797			
	National	644	5,345	5,989	529		
	International	871		871	34		
06/07	BTL	4,439		4,439	739	13.0%	
	IPR/Release	900		900	100		
	Total	6,854	5,345	12,199	1,402		
	National	578	5,344	5,922	-67		
	International	853		853	-18		
07/08	BTL	4,415		4,415	-24	12.9%	
	IPR/Release	1,000		1,000	100		
	Total	6,846	5,344	12,190	-9		
08/09 (Forecast)	National	505	5,254	5,759	-163		
	International	810		810	-43		
	BTL	4,845		4,845	430	19.6%	
	IPR/Release	1,500		1,500	500		
	Total	7,660	5,254	12,914	724		

Type of Move	Net % Change (FY 05/06 - FY 08/09)
National	
Mandatory	-17.5%
Succession Planning	8.4%
International	-3.2%
BTL	30.9%
IPR/Release	87.5%

equ	uired N	Numb	er of C	ost Mo	ove
	DGMC FO	DRECASTED N	UMBER OF COST	Γ MOVESNote 1	
FY	Type of Moves	Mandatory	Succession Planning	Force Expansion	Tota
	National	572	5,500		6,072
	International	899			899
09/10	BTL	4,845		2,315	7,160
	IPR/Release	1,200			1,20
	Total	7,516	5,500	2,315	15,33
	National	572	5,500		6,07
	International	899			899
10/11	BTL	4,845		2,315	7,16
	IPR/Release	1,300			1,30
	Total	7,616	5,500	2,315	15,43
	National	572	5,500		6,07
	International	899			899
11/12	BTL	4,845		1,155	6,00
	IPR/Release	1,400			1,40
	Total	7,716	5,500	1,155	14,37
	National	572	5,500		6,07
	International	899			899
12/13	BTL	4,845		1,155	6,000
	IPR/Release	1,500			1,500
	Total	7 816	5 500	1 155	14 47



Interdepartmental Committee

- Composition
- Mandate
- Role and responsibilities
- Interface
- Discussions

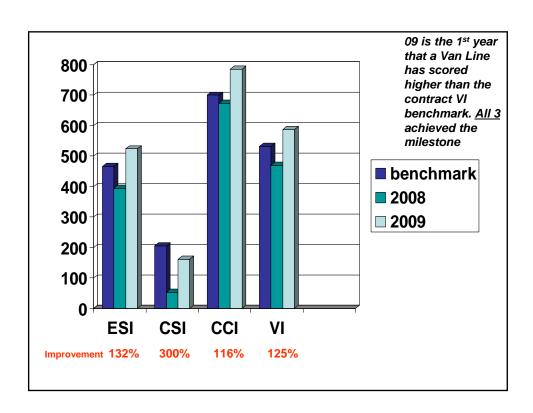
Interdepartmental Committee

- IDC membership includes DND, RCMP, CRS and the contracting authority (PWGSC)
- Aim: policy-making organization governing moves of federal government employees
- Majority of moves conducted by DND
- Committee chaired by DND (DMCSS)
- Normally meet monthly and at least twice annually with Contractors

Value Index - Performance Measurement

15%

- The purpose : to reward "absolute" superior performance of service providers;
 - Average Benchmark
- Components of the VI = ESI*CSI*CCI
 - GESS Employee Satisfaction Index 40%
 - CSSS Claim Satisfaction Index
 - QCI Contractor Compliance Index 45%
- · Published twice a year
 - Fall: 1 Apr to 31 Aug Report 1 NovSpring: 1 Sep to 31 Mar Report 1 June
- Business distribution impact



Domestic Contract (includes USA)

HGRS Contract - effective 1 April 2006

Period of Contract – 4 years (till 31 Mar 10)
- 3 one year options

Share of business resulting from the Fall 09 Value Index:

 Contractors
 % Business

 Atlas
 43.0%

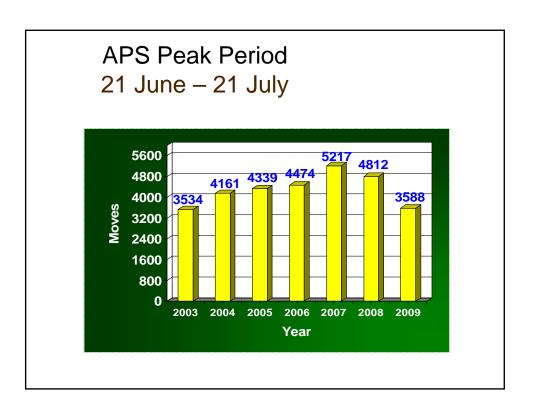
 SIRVA
 27.1%

 United
 29.9%

IDC Re-procurement Working Group met last week to initiate process

IDC Discussions

- Contract
- Communication
- Challenges
- Unsanitary shipment
- Warehouse Fire Inspections
- FOCUS



International Contract

HGRS Contract – effective 1 November 2006

Period of Contract – 3 years (till 31 Oct 09)

- 3 one year options

Share of business resulting from the RFP:

<u>Contractor</u> <u>Business</u>

SIRVA 100%

Major Changes to Int'l Contract

- Reduced Transit Time Guide (30 to 20)
- All-inclusive rate Origin and Destination service per pound – rate in Canadian dollars
- Intra/local moves Europe (NATO-France)
- Foreign currency protection

Tonnage Loaded

1 - 31 JUL 2006 31,269,620

1 - 31 JUL 2007 35,001,755

1 - 31 JUL 2008 35,696,384

1 - 31 JUL 2009 33,645,138

Service Shortfall Summary 1 April – 31 October

SF	2007	2008	2009
Total - with others	916	580	251
D1 - Acknowledge	65	12	16
D10 - Packing	192	150	47
D17 - Inventory	164	40	19
D24 (a) - DDR	37	29	32
D29 – Set-up Dest.	52	45	17
D34 (Scale Ticket)	16	13	4

Liquidated Damage 1 April – 31 October

LD	2007	2008	<u>2009</u>
L1 – Late Pick-up	72	51	18
L7 – Late Del SIT	14	6	4
L3 - Scaling	124	170	77
L5 - Reweigh	23	23	25
L6 (a) Late Del	145	158	59
L6 (b) Late Del O/F	43	48	25

Customer feedback

- ... very impressed with the crews ... treat our items as though it were their own ... pleasant, hard working, and professional ... you are fortunate to have such staff ...
- ... stamina, kindness, and sacrifice ... made our move memorable ... all with huge smiles ... I don't know how they do it, but it is appreciated ...

Way Ahead

- Force Expansion Plan Growth of CF to 68,000 (67,400 today)
- Sustained high levels of Recruiting
- Requirement to Relocate CF Personnel 4 R's
- Cost move Budget
- Peak Posting Period

Way ahead (cont'd)

- Fuel tanks
- Inventories and condition reports
- Bonded versus Sufferance warehouse
- Revision of Pre-Move booklet
- Re-procurement initiation
- Contract administered as written









Our newest troop and freight hauler....

