



Taking off the blinders; How GPS technology will help you take control of your business

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Kerr Global Communications

Kerr Global Communications is part of the Kerr Group of companies; a Maritime owned and operated company with our head offices in Dartmouth N.S. Canada. Established in 1997, the company has grown to over 170 employees located in seven offices across Canada.

At Kerr Global Communications, we focus exclusively on fleet tracking solutions and consulting. We have a dedicated team of hardware and software technicians as well as a technical support department. With our technical team and servers based locally, we can ensure that our customers are always maximizing their investment with no unnecessary system down time.

The Technology

Geotab was first founded in 1996 and supports its North American customers and dealers from its corporate office in Toronto, Canada. Geotab is established in more than 50 countries, and is at the forefront of fleet and resource management technology.

Geotab is an end-to-end developer of both the devices that are installed in the vehicles as well as the software that you use to report activity. With Fortune 500 companies as customers utilizing Geotab technology across tens of thousands of vehicles, Geotab has proven it has a robust system that can be relied on by companies with fleets of all sizes around the world

Key Benefits

Improved employee productivity

- ▶ Real-time vehicle location
 - Selection of most appropriate vehicles for real time dispatching
 - Reduction in calls to drivers
 - Ensure employee safety

- ▶ Reduced clerical work for drivers
 - Engine fault code and summary information in real time
 - Mileage information in real time (Including inter-Province tax information)
 - Required vehicle maintenance information in real time

- ▶ Route efficiency opportunities
 - Ability to do post mortems on routes to find efficiency gains
 - Vehicle utilization reports will help determine fleet efficiency
 - Ability to analyze stop time patterns

Key Benefits - continued

Reduced costs

- ▶ Payroll savings
 - Validation of time sheet and overtime claims
 - Increased productivity

- ▶ Vehicle running cost reduction
 - Reduced unauthorized mileage
 - Reduced fuel consumption
 - Reduced vehicle maintenance costs

- ▶ Brand image
 - Enhanced customer service
 - Reduction in speeding, idling, vehicle parked at negatively viewed establishments
 - Positive impact on the environment (Company has smaller environmental negative footprint)

Key Benefits - continued

Reduced costs

▶ Insurance Savings

- Promoting Safe driving habits lowers accidents
- Ability to get detailed information when accidents do take place
- Higher chance of reclaiming stolen vehicles

▶ Accountability with customers

- Proof of visits
- Proof of kilometres travelled
- Proof of work completed (PTO connections)

Return on Investment

Our monitoring fees fall well below \$2 a day per vehicle. To achieve a return on the monthly investment, very little improvement is needed, after that, it's profit!

Reduce needless idling:

Idling costs about \$5/hour for a light vehicle and about \$15/hour for a heavy vehicle.

To see return on a \$2 investment, users must simply cut needless idling by:

24 minutes per day for a light vehicle

8 minutes per day for a heavy vehicle

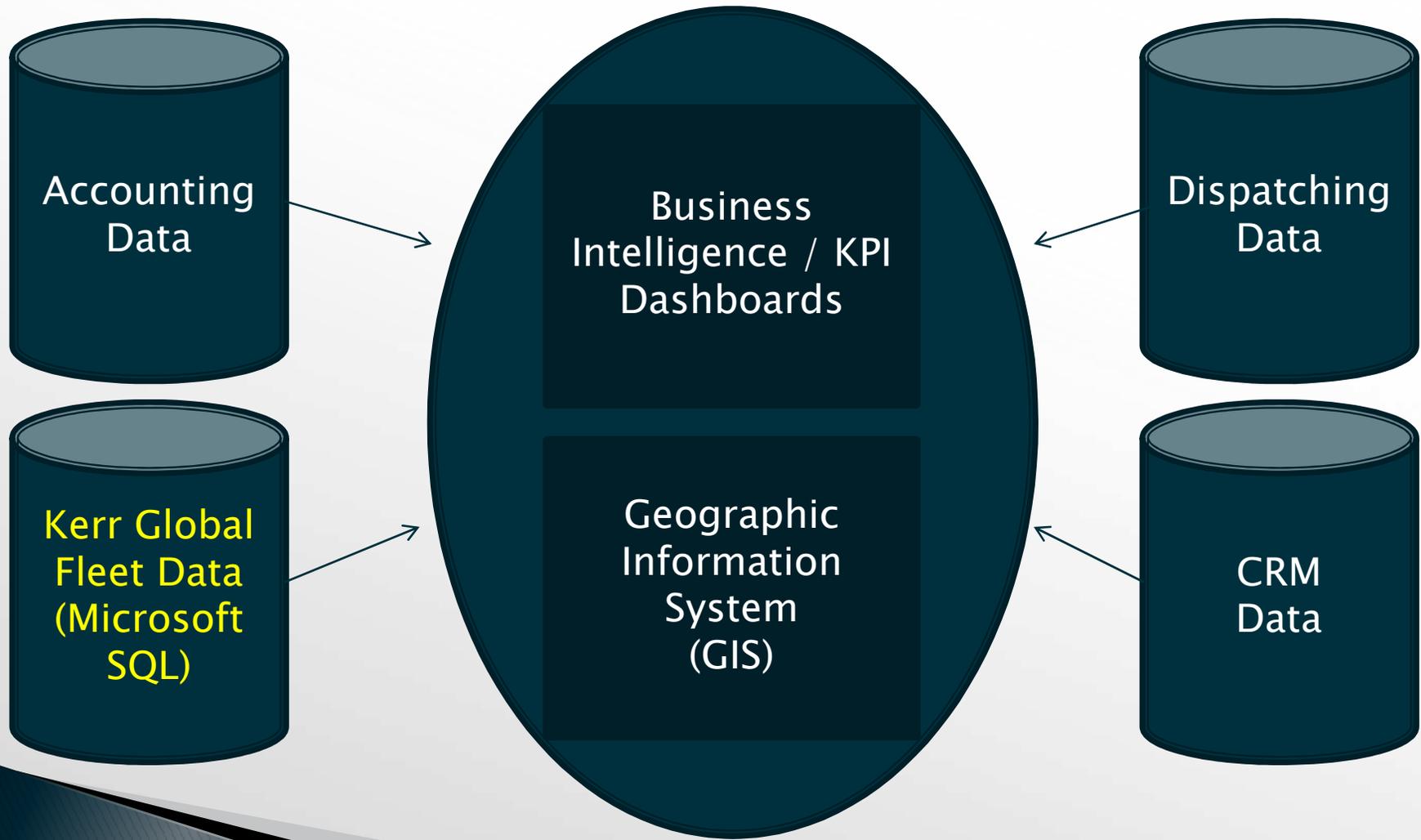
Reduced needless kilometres:

To see return on a \$2 investment with a vehicle that uses 10 L/100 km (equivalent to a Honda Accord) users simply have to cut 20 km of needless driving.

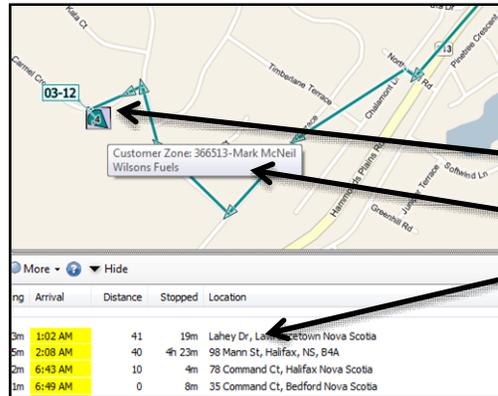
Efficient routing:

To see return on a \$2 investment, an employee who makes \$20/hour simply needs to cut 6 minutes per day on their driving route.

Raw Data – You own it!



Case: Wilsons Delivery

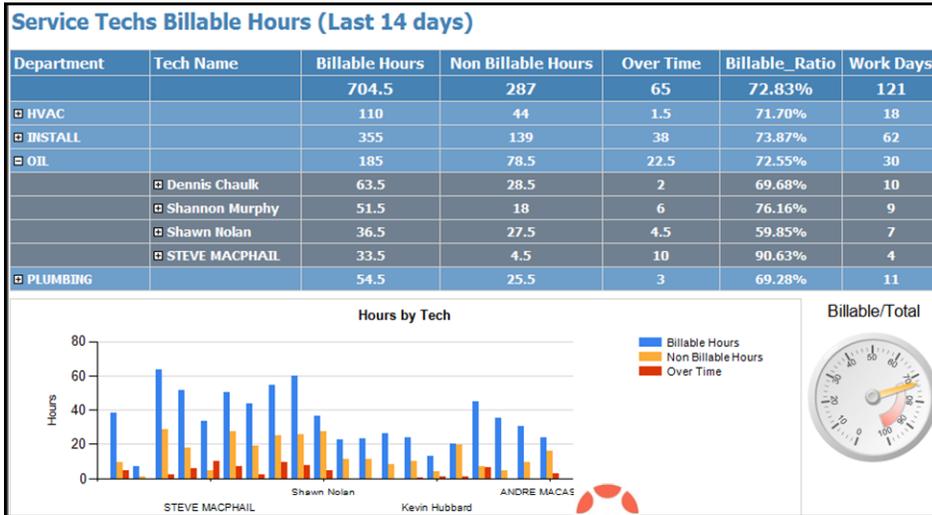


- Imported all WF customers into GPS db, dispatchers know the progress of each driver in real-time.
- Auto-geofence customer from Info-Sys
- Hover over to see Info-Sys customer number
- Real-time or passive stops and deliveries list



DRIVER	TRUCK	DEL DATE	FIRST DEPARTURE	LAST ARRIVAL	DRIVING TIME	STOP TIME	KM	PUMP TIME	VOL	# DEL	MAX SPEED	ENGINE IDLING	PAY HRS	PAY OT	Actual Time	Expt. TIME	SAVED /WAS TED
DAVE SMITH	10-06	09-Jan-10	6:13 AM	5:37 PM	4.65	6.75	167	3.0	43,504	19	103	2.35	8.00	3.0	11.4	12.05	0.65
MONTY CAMPBELL	04-14	09-Jan-10	12:18 PM	8:50 PM	3.24	5.29	121	0.5	7,543	5	100	1.62	8.00	3.0	8.53	6.31	-2.22
DUNCAN MACDONALD	02-05	08-Jan-10	6:20 AM	11:50 PM	8.38	9.11	264	1.3	18,679	34	98	4.5	8.00	3.0	17.49	15.98	-1.51
Greg Hillier	02-05	08-Jan-10	6:20 AM	11:50 PM	8.38	9.11	264	1.3	19,401	11	98	4.5	8.00	2.0	17.49	13.5	-1
Steven Fulop	98-08	08-Jan-10	6:09 AM	2:12 PM	3.72	4.32	151	1.4	19,877	24	100	1.67	8.00	2.0	8.04	9.84	1.8
Ron O Leary	02-09	08-Jan-10	12:18 AM	5:48 PM	4.48	13.02	134	1.5	21,689	39	94	3.73	0.00	4.0	17.5	15	2.5
KEVIN OBRISTCH	07-10	08-Jan-10	7:25 AM	3:13 PM	3.68	4.13	162	1.2	16,713	8	111	1.23	8.00	2.0	7.81	7.8	-0.01
DAVE SMITH	10-06	08-Jan-10	7:25 AM	6:04 PM	4.48	6.16	121	0.0	0	2	90	3.80	8.00	1.0	10.64	6.79	-3.85
Tony Rossong	10-06	08-Jan-10	7:25 AM	6:04 PM	4.48	6.16	121	1.5	20,991	16	90	2.34	8.00	5.6	10.64	9.87	-0.77
BRUCE CUDMORE	03-12	08-Jan-10	12:19 AM	2:44 PM	4.86	9.55	194	2.2	31,731	19	112	2.46	8.00	1.0	14.41	11.41	-1
MONTY CAMPBELL	04-14	08-Jan-10	7:30 AM	5:56 PM	3.33	7.09	100	3.6	51,232	46	103	1.27	4.00	3.0	10.42	14.13	3.71
RICHARD RAFUSE	05-15	08-Jan-10	7:27 AM	5:10 PM	4.32	5.4	99	2.8	40,219	29	111	1.80	8.00	4.0	9.72	12.54	2.82

Case: Wilsons Service



- Customer disputes are resolved very quickly since stop time history (by service truck) is captured for each imported customer.
- Techs can't overcharge customer or Wilsons!

TECH	TRUCK	CALL DATE	FIRST DEPARTURE	LAST ARRIVAL	DRIVING TIME	STOP TIME	KM	NON-BILL HRS	BILL HRS	# CALLS	MAX SPEED	ENGINE IDLING	TRUCK INV. \$	PAY HRS	PAY OT	TOTAL HRS	BILL HRS/TOTAL
DAVE SMITH	10-06	09-Jan-10	6:13 AM	5:37 PM	4.65	6.75	167	3.0	5	19	103	2.35	\$3526	8.00	3.0	11.4	78%
MONTY CAMPBELL	04-14	09-Jan-10	12:18 PM	8:50 PM	3.24	5.29	121	0.5	7	5	100	1.62	\$3563	8.00	3.0	8.53	55%
DUNCAN MACDONALD	02-05	08-Jan-10	6:20 AM	11:50 PM	8.38	9.11	264	1.3	6	34	98	4.5	\$4526	8.00	3.0	17.49	45%
Greg Hillier	02-05	08-Jan-10	6:20 AM	11:50 PM	8.38	9.11	264	1.3	5.5	11	98	4.5	\$3526	8.00	2.0	17.49	65%
Steven Fulop	98-08	08-Jan-10	6:09 AM	2:12 PM	3.72	4.32	151	1.4	6	24	100	1.67	\$2526	8.00	2.0	8.04	80%
Ron O Leary	02-09	08-Jan-10	12:18 AM	5:48 PM	4.48	13.02	134	1.5	6.5	39	94	3.73	\$3526	0.00	4.0	17.5	70%
KEVIN OBRISTCH	07-10	08-Jan-10	7:25 AM	3:13 PM	3.68	4.13	162	1.2	7	8	111	1.23	\$3726	8.00	2.0	7.81	65%
DAVE SMITH	10-06	08-Jan-10	7:25 AM	6:04 PM	4.48	6.16	121	0.0	5	2	90	3.80	\$3886	8.00	1.0	10.64	65%
Tony Rossong	10-06	08-Jan-10	7:25 AM	6:04 PM	4.48	6.16	121	1.5	6.5	16	90	2.34	\$4526	8.00	5.6	10.64	70%
BRUCE CUDMORE	03-12	08-Jan-10	12:19 AM	2:44 PM	4.86	9.55	194	2.2	5.5	19	112	2.46	\$3526	8.00	1.0	14.41	70%
MONTY CAMPBELL	04-14	08-Jan-10	7:30 AM	5:56 PM	3.33	7.09	100	3.6	6	46	103	1.27	\$5326	4.00	3.0	10.42	80%
RICHARD RAFUSE	05-15	08-Jan-10	7:27 AM	5:10 PM	4.32	5.4	99	2.8	7	29	111	1.80	\$3526	8.00	4.0	9.72	85%

Vehicle Activity

Geotab Checkmate Map

Back Forward History Home

View In Out Trips Draw Zone Search Nearest Organization Help

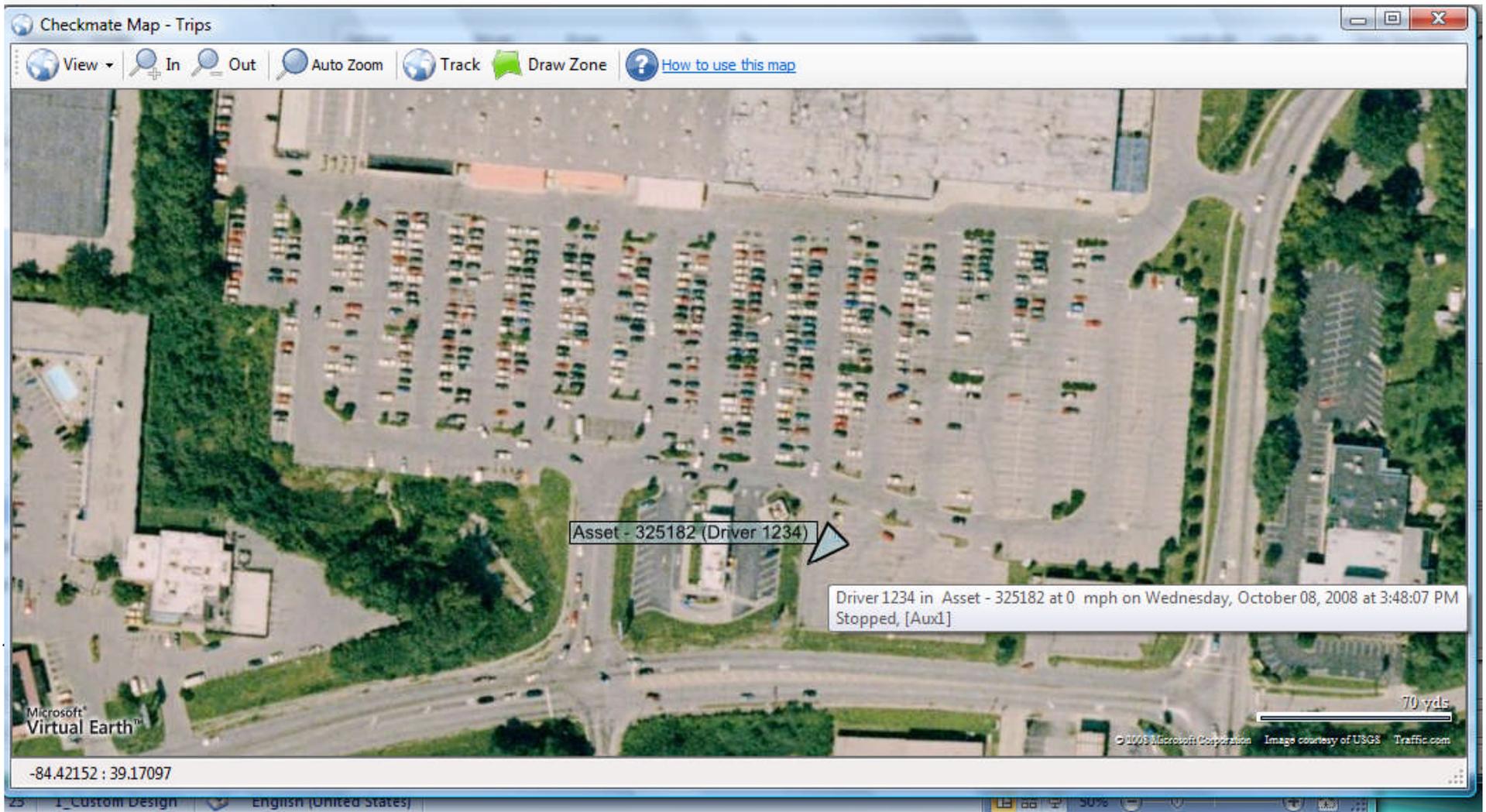
Filter Show Summarized Options Reports More

Period: Custom Date...
 From: 08/09/2010 12:00 AM
 To: 08/09/2010 11:59 PM

Device	Group	Departure	Driving	Arrival	Distance	Stopped	Location	Idling	Max Speed
13	No Group	8:32 AM	6m	8:38 AM	2	<1m	663 Windmill Rd, Dartmouth, NS	<1m	46
13	No Group	8:39 AM	14m	8:53 AM	7	<1m	3448 Joseph Howe Dr, Halifax, NS	<1m	74
13	No Group	8:54 AM	5m	9:00 AM	5	26m	Street & Lakelands Blvd, Halifax, NS	<1m	87
13	No Group	9:27 AM	13m	9:40 AM	16	1m	Prospect Rd, Halifax, NS	1m	85
13	No Group	9:42 AM	1m	9:44 AM	1	<1m	3234 Prospect Rd, Halifax, NS	<1m	11
13	No Group	9:45 AM	<1m	9:45 AM	0	<1m	3210 Lighthouse Route, Halifax Nova Scotia	<1m	26
13	No Group	9:45 AM	1m	9:47 AM	0	<1m	3151 Prospect Rd, Halifax, NS	<1m	11
13	No Group	9:47 AM	3m	9:51 AM	1	<1m	3090 Prospect Rd, Halifax, NS	<1m	53
13	No Group	9:52 AM	<1m	9:52 AM	0	<1m	3112 Prospect Rd, Halifax, NS	<1m	9
13	No Group	9:52 AM	<1m	9:53 AM	0	<1m	3122 Lighthouse Route, Halifax Nova Scotia	<1m	9
13	No Group	9:53 AM	2m	9:56 AM	1	22m	Round Tuit Rd, Halifax, NS	1m	53
13	No Group	10:18 AM		10:18 AM	0	<1m	Round Tuit Rd, Halifax, NS	<1m	0
13	No Group	10:18 AM	8m	10:27 AM	2	<1m	3165 Prospect Rd, Halifax, NS	<1m	76
13	No Group	10:27 AM	32m	11:00 AM	29	28m	29 Topple Dr, Dartmouth, NS	<1m	88

Satellite View

Satellite map views often help put even greater perspective on where and perhaps why idling took place – for example sometimes service techs idle the engine for repairs and so it's useful to see where and who was driving



Find Nearest

Pop Up window appears with asset labels and the distance to the target dispatch your driver

Geotab Checkmate Map

Back Forward History Home

View In Out Live Add To Map Draw Zone Route 1701 Kennedy Point, Oviedo Find Nearest Help

1701 Kennedy Pt, Oviedo, FL, 32765, United States

Nearest To List

1701 Kennedy Point, Oviedo, FL 32765

Device	Distance (miles)	L
SV41-3	9.8	
SV40-Brinks	9.8	
SV41-1	9.8	
SV41-2	15	
LL40	751.4	
GPS2GO Trial	833.1	
PM-CDMA	991.5	
TW40-5	1006	
TW40-2	1006.5	
TW40-3	1007.6	
TW41-CPS3	1009.1	

SV41-2 - Driving

SV41-3 - Stopped

SV40-Brinks - Stopped

SV41-1 - Stopped

Test zone

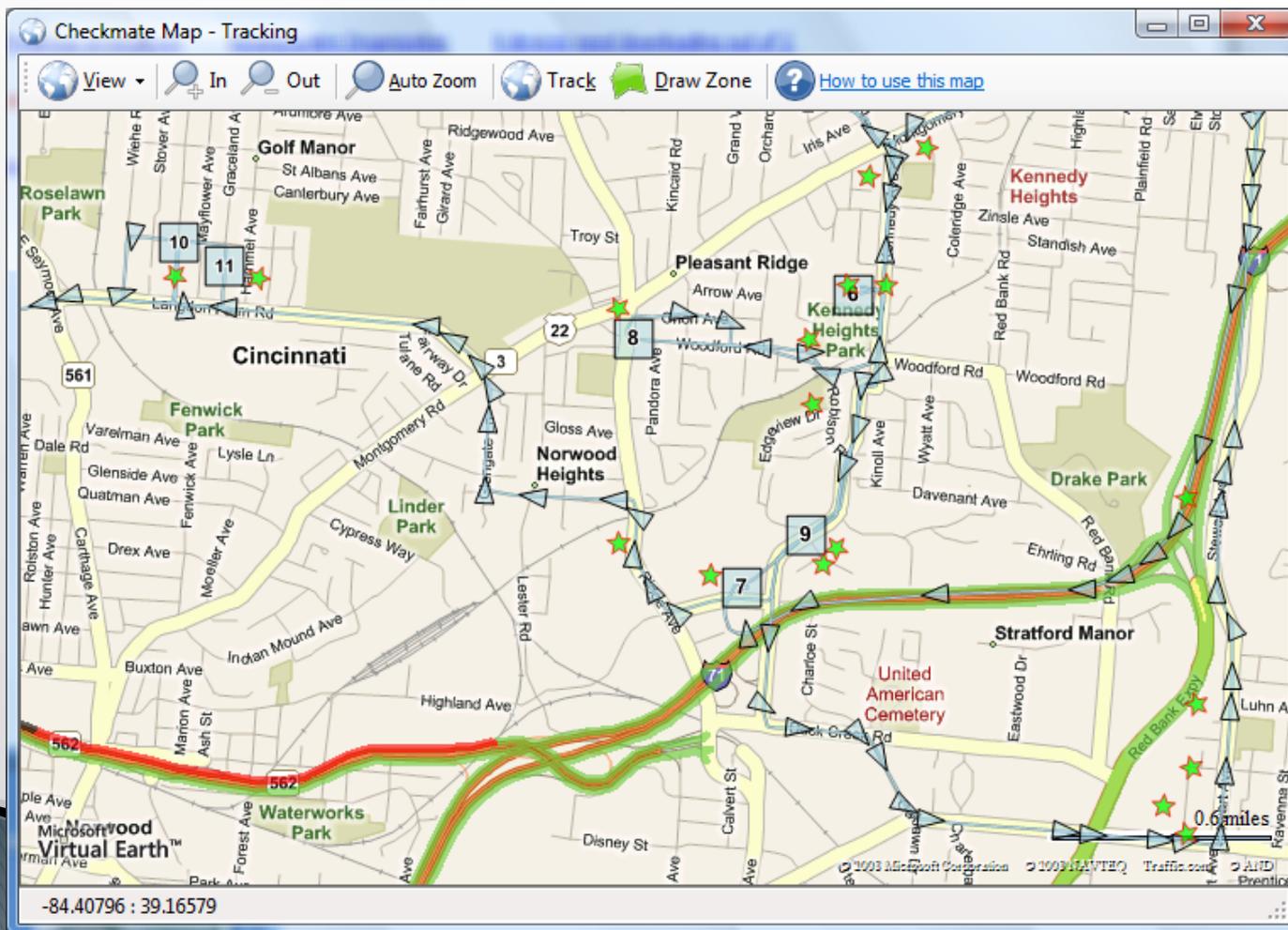
6 miles

bing

-80.80101 : 28.76964

SENSOR ACTIVITY

A green star displays the door opening. The numbers in boxes tell the sequence of stops.



Customer/Site Visit Report

Geotab Customer and Office Visits

Back Forward History Home

Options Panel View in Excel View in Map

Basic Options

Device

Type here to search for item

Select All/None

Communication Type

Department

Division

Engine Protocol

Other

Show Inactive

Period: Today

Show Summary

Show Details

Device	Driver	Communication Type	Department	Division	Engine Protocol	Other
447 Sunset						
KC41	No Driver Key Used	Live (GSM)	Admin	Admin	ISO 9141, J1850 VPW	All Demo Vehicles, GO4v2, iDemo\North Region, Test, iDemo\µSupport
KC41	No Driver Key Used	Live (GSM)	Admin	Admin	ISO 9141, J1850 VPW	All Demo Vehicles, GO4v2, iDemo\North Region, Test, iDemo\µSupport
CC41	No Driver Key Used	Live (GSM)	Development	Management	ISO 14230	All Demo Vehicles, GO4v2, iDemo\North Region, Test, iDemo\µSupervise
CC41	No Driver Key Used	Live (GSM)	Development	Management	ISO 14230	All Demo Vehicles, GO4v2, iDemo\North Region, Test, iDemo\µSupervise
Allan St Location						
AC41	No Driver Key Used	Live (CDMA)	Development	Management		All Demo Vehicles, GO4v2, Test
Cawse senior's Home						
RK41	No Driver Key Used	Live (GSM)	Support	Field Supervisor	ISO 9141	All Demo Vehicles, GO4v2, Test
JC	No Driver Key Used	Live (GSM)	Admin		Hybrid, OBD/CAN	Test
JC	No Driver Key Used	Live (GSM)	Admin		Hybrid, OBD/CAN	Test
Cruickshanks						
TW41-CPS2	No Driver Key Used	Live (GSM)	Development, Field PTO	Field PTO Equip	J1850 VPW	All Demo Vehicles, GO4v2, Landscaping Demo, iDemo\North Region, Test
TW40-CPSH	No Driver Key Used	Live (GSM)	Development	Field Supervisor	J1708/CAN	All Demo Vehicles, Landscaping Demo, iDemo\North Region, Test, iDemo
Customer A						
SV41-3	No Driver Key Used	Live (GSM)	Sales	Management		All Demo Vehicles, GO4v2, Test
SV41-3	No Driver Key Used	Live (GSM)	Sales	Management		All Demo Vehicles, GO4v2, Test
SV41-1	No Driver Key Used	Live (GSM)	Sales	Management		All Demo Vehicles, GO4v2, Test
SV41-3	No Driver Key Used	Live (GSM)	Sales	Management		All Demo Vehicles, GO4v2, Test
GEOTAB Oakville						
SP41	No Driver Key Used	RF	Support	Management		All Demo Vehicles, GO4v2, Test
PM41	No Driver Key Used		Support			GO4v2, WorkAround
PM DS300	No Driver Key Used	DS300	Support			Test
AC41	No Driver Key Used	Live (CDMA)	Development	Management		All Demo Vehicles, GO4v2, Test

Monitor congregations off-site

A Congregation is when 2 or more of your vehicles are parked at the same off-site location.

The screenshot shows a web-based application window titled "Congregation Report". The interface includes a navigation bar with "Back", "Forward", "History", and "Home" buttons. Below this is a toolbar with "Filter", "View in Map", and "Reports" options. The main content area is divided into two sections: "Options" on the left and a data table on the right.

Options Section:

- Other Options:**
 - Distance from one another: 50 Meters
 - Minimum overlap time: 1 Minutes
 - Minimum number of congregation devices: 2
- Exclude stops in Zone Types:**
 - Customer Zone
 - Depot Zone
 - Home Zone

Data Table:

Devices	Driver	Arrival Time	Departure Time	Stop Duration	Locations
Congregated at 10/06/2010 09:14:10 for 42 Minutes					
21	No Driver Key Used	10/06/2010 07:04:57	10/06/2010 09:56:37	2h 51m	177 Expansion Avenue, Saint Joh...
07	No Driver Key Used	10/06/2010 09:14:10	10/06/2010 10:00:31	46m	37 Dedication St, Saint John New ...
Congregated at 10/06/2010 09:57:32 for 1 Minute					
21	No Driver Key Used	10/06/2010 09:57:32	10/06/2010 09:58:34	1m	169 Expansion Avenue, Saint Joh...
07	No Driver Key Used	10/06/2010 09:14:10	10/06/2010 10:00:31	46m	37 Dedication St, Saint John New ...
Congregated at 10/06/2010 11:15:29 for 2 Hours 5 Minutes					
07	No Driver Key Used	10/06/2010 10:59:34	10/06/2010 13:21:14	2h 21m	177 Expansion Avenue, Saint Joh...
21	No Driver Key Used	10/06/2010 11:15:29	10/06/2010 13:33:30	2h 18m	31 Dedication St, Saint John New ...
Congregated at 10/06/2010 12:04:55 for 1 Minute					
22	No Driver Key Used	09/06/2010 19:20:18	10/06/2010 12:43:04	17h 22m	Enniskillen Rd, NB, ESK
28	No Driver Key Used	10/06/2010 12:04:55	10/06/2010 12:06:49	1m	Street, NB, ESK
Congregated at 10/06/2010 12:34:09 for 5 Minutes					
33	No Driver Key Used	10/06/2010 12:33:45	10/06/2010 12:39:53	6m	2066 Cow Bay Rd, Halifax, NS
26	No Driver Key Used	10/06/2010 12:34:09	10/06/2010 12:39:58	5m	2066 Cow Bay Rd, Halifax, NS
Congregated at 10/06/2010 12:41:57 for 1 Minute					
22	No Driver Key Used	09/06/2010 19:20:18	10/06/2010 12:43:04	17h 22m	Enniskillen Rd, NB, ESK
28	No Driver Key Used	10/06/2010 12:41:57	10/06/2010 12:53:02	11m	Enniskillen Rd, NB, ESK
Congregated at 10/06/2010 12:49:02 for 5 Minutes					
26	No Driver Key Used	10/06/2010 12:48:06	10/06/2010 12:54:16	6m	1061 Bissett Rd, Dartmouth, NS
19	No Driver Key Used	10/06/2010 12:49:02	10/06/2010 12:54:13	5m	1054 Bissett Rd, Dartmouth, NS

At the bottom of the options section, there is a button labeled "Show Congregations".

Accident Wizard

The screenshot displays the Geotab Checkmate web application interface. At the top, the browser title is "Geotab Checkmate" and the URL bar shows "secure2.geotab.com/G531". The main header includes a satellite icon, the text "Geotab Checkmate Home", and a connection status "Connected to secure2.geotab.com/G531" with a "Change" link. Below the header is a navigation sidebar with categories: "Getting Started & Help", "Show Map", "Vehicles & Devices", "Customers & Zones", "Drivers & Activity", "Rules & Groups", and "Administration". The "Vehicles & Devices" menu is expanded, showing options like "Devices & Vehicles...", "GPS2Go Groups...", "Engine Data...", "Setup Engine Data", "Maintenance Reminders...", "Auxiliary Status...", and "Troubleshooting & Accidents". The "Troubleshooting & Accidents" sub-menu is also expanded, listing various actions such as "View Accident & Log data", "Accident Key Wizard", "Create Extract Key", "Create Test Key", "Create Firmware Upgrade Key", "Create WiFi Setup Key", "Create Programming Key", "Read Key Info", "Create a Key Backup", and "Restore a Key Backup". A callout box with a white background and black border points to the "Accident Key Wizard" option, containing the text "Located under the Vehicles & Devices Menu".

Geotab Checkmate Home

Connected to secure2.geotab.com/G531 [Change](#)

Viewing Entire Organization [Filter](#)

Getting Started & Help

Show Map

Vehicles & Devices

Customers & Zones

Drivers & Activity

Rules & Groups

Administration

Recent Driving Activity

Show last Week Day Hour

Devices & Vehicles...

GPS2Go Groups...

Engine Data...

Setup Engine Data

Maintenance Reminders...

Auxiliary Status...

Troubleshooting & Accidents

View Accident & Log data

Accident Key Wizard

Create Extract Key

Create Test Key

Create Firmware Upgrade Key

Create WiFi Setup Key

Create Programming Key

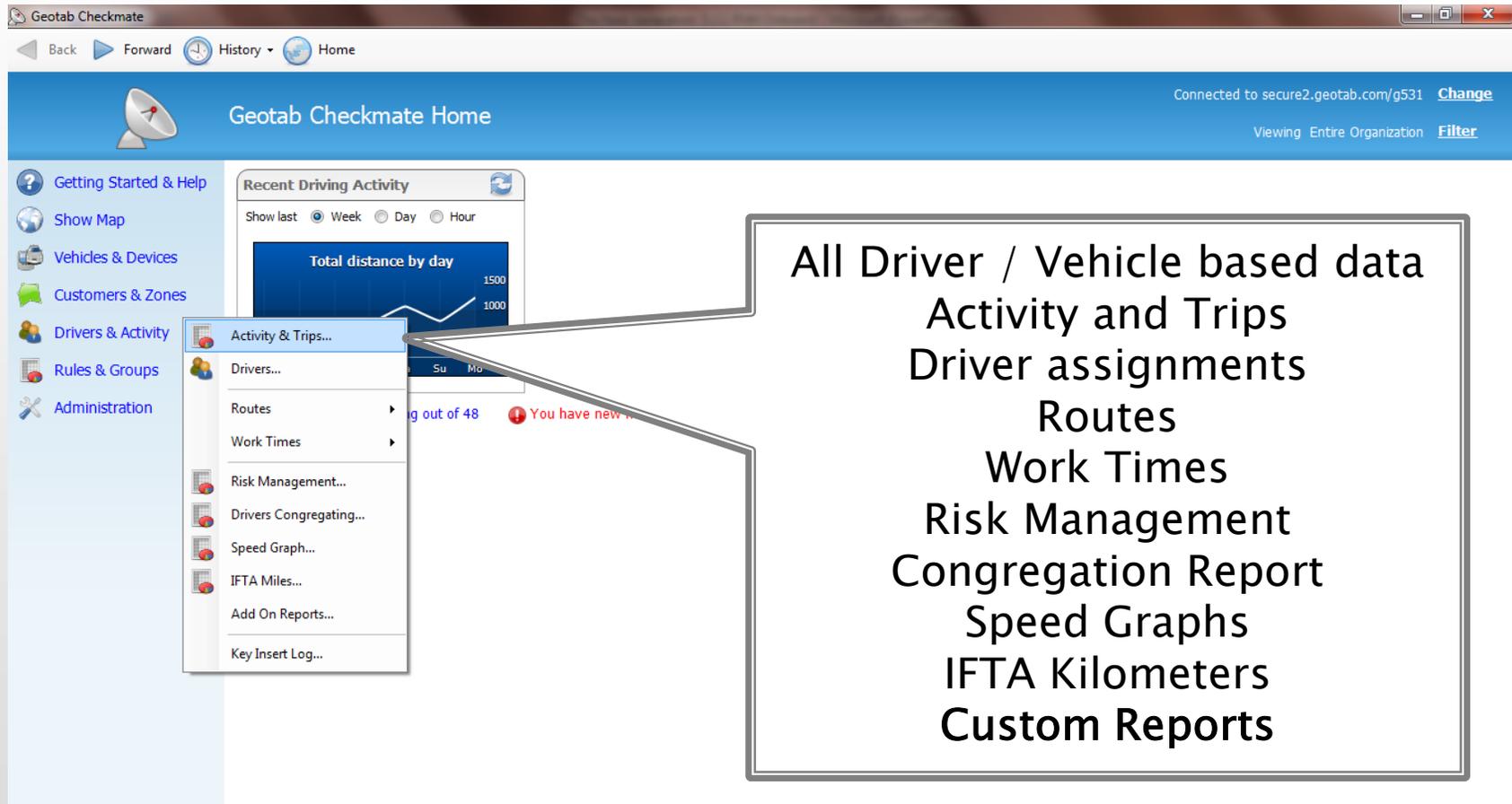
Read Key Info

Create a Key Backup

Restore a Key Backup

Located under the Vehicles & Devices Menu

Driver or Vehicle Based Reporting



The screenshot displays the Geotab Checkmate web application. The top navigation bar includes 'Back', 'Forward', 'History', and 'Home' buttons. The main header shows 'Geotab Checkmate Home' and 'Connected to secure2.geotab.com/g531'. A sidebar on the left contains menu items: 'Getting Started & Help', 'Show Map', 'Vehicles & Devices', 'Customers & Zones', 'Drivers & Activity', 'Rules & Groups', and 'Administration'. The 'Recent Driving Activity' section features a line chart titled 'Total distance by day' with a y-axis ranging from 1000 to 1500. A dropdown menu is open under 'Drivers & Activity', listing: 'Activity & Trips...', 'Drivers...', 'Routes', 'Work Times', 'Risk Management...', 'Drivers Congregating...', 'Speed Graph...', 'IFTA Miles...', 'Add On Reports...', and 'Key Insert Log...'. A callout box on the right lists the following reporting capabilities:

- All Driver / Vehicle based data
- Activity and Trips
- Driver assignments
- Routes
- Work Times
- Risk Management
- Congregation Report
- Speed Graphs
- IFTA Kilometers
- Custom Reports

Custom Reporting

The screenshot shows an Excel spreadsheet with a report titled "Trips Detail Report" for "Geotab Inc". The report includes columns for Device, Group, Departure Date, Departure Time, Distance, Stop, Idling Time, and Max Speed. Three callout boxes provide instructions:

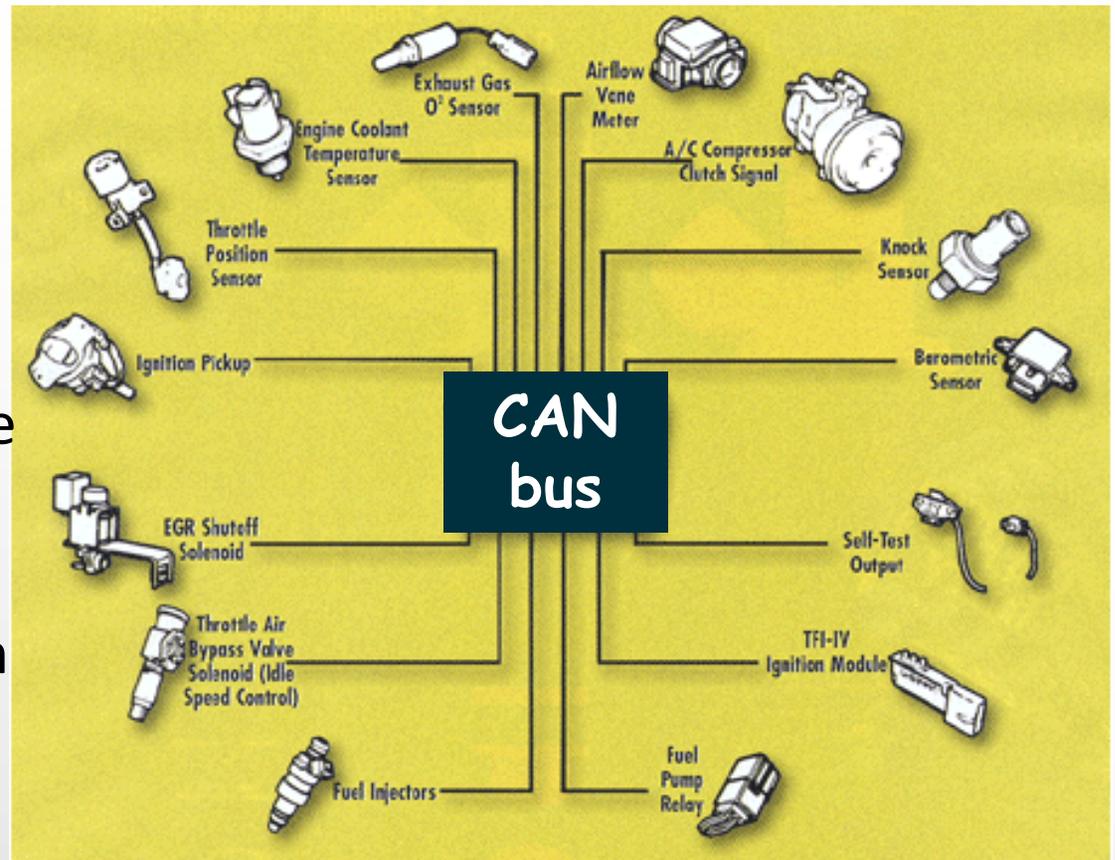
- You can edit the report title**: Points to the title "Trips Detail Report" in cell B2.
- You can delete any columns you don't want to see**: Points to the "Idling Time" column header in cell G4.
- You can format the data in the way you like. Conditional formatting has been added to this example: (max speeds over 100kph highlight in red)**: Points to the "Max Speed" column, where values 103, 100, and 103 are highlighted in red.

Device	Group	Departure Date	Departure Time	Distance	Stop	Idling Time	Max Speed
Delivery Truck	Canada	10/05/2009	10/05/2009 8:02:32 AM	1.00	0:02:34	0:00:38	66
Delivery Truck	Canada	10/05/2009	10/05/2009 8:07:54 AM	43.28	0:08:08	0:01:02	100
Delivery Truck	Canada	10/05/2009	10/05/2009 8:57:40 AM	21.81	0:07:33	0:04:09	103
Delivery Truck	Canada	10/05/2009	10/05/2009 9:25:21 AM	7.84	0:04:03	0:00:32	66
Delivery Truck	Canada	10/05/2009	10/05/2009 9:43:03 AM	27.73	0:04:40	0:01:16	96
Delivery Truck	Canada	10/05/2009	10/05/2009 10:17:00 AM	10.76	0:03:49	0:00:25	85
Delivery Truck	Canada	10/05/2009	10/05/2009 10:31:54 AM	4.76	0:06:51	0:06:51	76
Delivery Truck	Canada	10/05/2009	10/05/2009 10:44:13 AM	6.09	93:12:14	0:02:09	87
Delivery Truck	Canada	14/05/2009	14/05/2009 8:02:32 AM	1.00	0:02:34	0:00:38	66
Delivery Truck	Canada	14/05/2009	14/05/2009 8:07:54 AM	43.28	0:08:08	0:01:02	100
Delivery Truck	Canada	14/05/2009	14/05/2009 8:57:40 AM	21.81	0:07:33	0:04:09	103

Definition of 'CAN'

All of the vehicles systems communicate through the CAN bus

By accessing the data on the CAN multiple vehicle systems can be monitored individually or in correlation to each other



Date/ Engine Hour/Mileage Reminders

Reminders
_ □ ×

Back Forward History Home

Reminders

Reminders use Reminder Rules to determine which devices requires attention. Double click an item below to record specific event information for that particular device and reminder rule.

View History Reports Setup Reminders

Select All/None

- 05
- 06
- 07
- 09
- 11
- 13
- 14
- 15
- 16
- 17
- 18
- 19
- 20
- 21
- 22

Show Inactive

Reminder Rule: All Reminder Rules

Due Period: 45 days

or Mileage in: 1000 km

or Engine Hours in: 100 Hours

Device	Reminder	Reminder Information	Entire Organization
11			
11	Oil Change needed	Event was due on 16/12/2009, ...	
11	Rotate tires	Event was due on 16/12/2009, ...	
13			
13	Oil Change needed	Event was due on 30/10/2009, ...	
13	Rotate tires	Event was due on 16/12/2009, ...	
18			
18	Oil Change needed	Event was due on 12/04/2010, ...	
19			
19	Oil Change needed	Event was due on 28/12/2009, ...	
19	Rotate tires	Event was due on 16/12/2009, ...	
20			
20	Oil Change needed	Event was due on 30/10/2009, ...	
20	Rotate tires	Event was due on 16/12/2009, ...	
21			
21	Oil Change needed	Event was due on 28/12/2009, ...	
21	Rotate tires	Event was due on 16/12/2009, ...	
22			

Proactive Management

The screenshot shows a web browser window titled "Exception Rules". The browser's address bar and navigation buttons (Back, Forward, History, Home) are visible at the top. Below the browser window, the application header includes a "Exception Rules" title and a brief description: "Use exception rules to monitor device activity. Create rules to detect excessive speeds, no go areas or other conditions." A red prohibition sign icon is next to this text.

The main content area is divided into two columns. The left column, titled "Exception Rules", has a toolbar with "Add", "Edit", and "Remove" buttons. It contains a list of rules, with "Bat low 11V" selected. The right column, titled "Distribution Lists", also has a toolbar with "Add", "Edit", and "Remove" buttons. It contains a list of distribution lists with checkboxes next to each item.

At the bottom of the application, there are two links: "Recalculate Data" and "Alarm Sounds".

Exception Rules

- Bat low 11V
- dk1
- Drive test (All Demo Vehicles)
- Driver Seatbelt (Tom)
- Driver Seatbelt Rule (Landscaping Demo)
- Engine Codes Exception (GO4v2, Landscaping Demo)
- Engine Idling 5 Minutes
- Entry rule
- fuel level
- GEOTAB Oakville
- GEOTAB Oakville
- Idling Exception
- IGN true at home during working hours
- In Hopedale ZONE
- Made it to Gatlinburg
- MK-Enter Zone
- MK-Exit Zone (GO4v2)
- MK-Idling (GO4v2)
- MK-Speeding for 2 minutes over 110km/h (GO4v2)
- New Engine Exception Rule (All Demo Vehicles)
- No Engine Idling in School Zone
- Panic Button
- Passenger Seat Occupied
- PM Engine Fault Exception
- PM Low Fuel
- PM Speeding
- RPM alerts (GO4v2)
- test (All Demo Vehicles)
- test rule - battery below 14V

Distribution Lists

- Support
- Test CC Cell Group
- Idling Exception
- Rule 37
- Fleet
- JustinTest
- SV Field Trip
- Green Fleet
- CPS List
- Engineering
- exit notification
- dk1
- MK
- Garage
- AC Distribution List
- PM
- Demo User
- AP

[Recalculate Data](#) [Alarm Sounds](#)

Garmin Integration (optional)

- ▶ Uses off the shelf Garmin and a specially designed cable to manage device power and data transmission
- ▶ Allows for 2-way communication with the driver and dispatcher
- ▶ Monitors for device disconnection to ensure 100% up time for communication with driver
- ▶ All messages are verified and time stamped so you never miss a communication
- ▶ Send one stop or an entire route directly to the vehicle
- ▶ Driver can change their status for the dispatcher with the touch of the screen
- ▶ Driver status information can be color coded and automatically displayed on the map
- ▶ All Data transmitted is stored within database for future reporting

Things to consider when choosing a GPS solution

When evaluating the vendor you will be choosing, it is very important to ask key questions. You should be able to take advantage of some, if not all of the following services.

- Unlimited access to technical support (with remote desktop support)
- Unlimited training sessions for staff (classroom or one on one)
- Unlimited user access
- Unlimited use of the system
- All service work is under warranty for the life of the contract
- Regular feature updates
- Server Maintenance and backups
- Access to SQL backbone database for integration with 3rd party systems.
- Do you own or rent the data?
- Service techs that are employed by the vendor, not third party installer
- Dedicated Account Manager for day to day account management and system utilization consulting.



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