CAM News & Updates - May 1, 2016



CANADIAN ASSOCIATION OF MOVERS • ASSOCIATION CANADIENNE DES DÉMÉNAGEURS

#### INSIDE:

2016 Conference ~ 2016 Golf tournament ~ Overseas shipping ~ Insurance ~ New members ~ SIRVA Conference ~ Atlas Canada news ~ Campbell Bros. ~ Victory Packaging ~ Armstrong Moving ~ CAM Awards ~ Jobs ~ Reader award ~ Membership fees

Visit Our Website!

#### **CAM CONFERENCE**

# Nov. 20-22 at the Toronto Airport Marriott!

### **Moving Forward with Our Partners**

The spring issue of *The Canadian Mover*, CAM's member directory and magazine will be landing on your desk in the next couple of weeks. In it you will find a program overview and a registration form. With the support of our sponsors and supplier members, we are able to bring you this highly-informative program to help you prepare for the changes and challenges on



the horizon in the relocation and trucking industries, workplace and driver safety, claims and insurance management, electronic logging and disaster planning.

# Read more ~ Register ~ Sponsor

### **HOTEL**

Register your room early at the prestige Toronto Airport Marriott at the special conference group room rate for Canadian Association of Movers Annual Conference attendees.

# **CAM** golf tournament

# Sponsorships are still available!

50 folks have already registered for our annual golf tournament at the Lionhead Golf Club in Brampton on Monday, September 19. Lionhead has a reputation for excellence and offers two

championship courses that were designed and groomed to excite every level of golfer. We'll be playing on their Masters course which



has a traditional design that's harmonized with the natural surroundings of forest and rolling hills. Don't wait until the last minute - register to play or sponsor today.

Register

### Canada overseas shipping news

CAM's International Committee met on April 20th and discussed two items that have an effect on household goods coming into and leaving Canada.

First, anyone involved in the overseas shipping of household goods in Canada is urged to review recent amendments to the Safety of Life at Sea (SOLAS) convention concerning mandatory container weight verification requirements, or Verified Gross Mass (VGM), taking effect on July 1, 2016.

### Read more

The second matter involves revised guidelines for both commercial and casual importers of used and second-hand mattresses and mattress materials. Some Canada Border Services Agency offices are focusing on enforcing the regulations.

Read more

# Home and auto insurance for CAM members

CAM is currently exploring the possibility of offering an exclusive Group Home and Auto Insurance Program to CAM members/employees, spouses and dependent children at

significantly reduced insurance premium rates. This program is offered by our long-standing CAM supplier member **Moore McLean Insurance Group Ltd**. This discounted Group Home and Auto Program includes your Home, Cottage, Condo, Personal Auto, Watercraft, ATV, Snowmobile and Trailer Insurance that is traditionally only available to large employee and member based groups. CAM endorses this program and urges members to complete Moore-McLean's recent survey and express your interest.

#### Welcome new members

CAM has added a lot of new members to the roster this month. Welcome to all! Movers

Collins-Mehling Transfer Ltd., Mississauga, ON

Les Déménagements Tremblay Express Ltée, Jonquiére, QC

Penfold Cartage, Sault Ste. Marie, ON

Perfect Packers Moving & Storage, Barrie, ON
Perfect Packers Moving & Storage, Barrie, ON
Perfect Packers Moving & Storage, Ottawa, ON
Riteway Movers - Calgary, Calgary, AB
Riteway Movers - Edmonton, Edmonton, AB
TWO MEN AND A TRUCK® - Calgary, Calgary, AB
International
Agarwal Packers & Movers Ltd., New Delhi, India

# View member directory

#### CAM President attends SIRVA Conference

CAM's President **Paul Leader** recently attended **SIRVA Canada LP**'s 2016 Operational Conference in Edmonton (April 14-16). Paul, on the left in this picture of vendors at the conference, says he finds these events to be a valuable opportunity to connect with CAM members and to convey CAM's message about the importance of being a part of an Association working for the benefit of all of Canada's household goods moving industry. Supplier members are the critical element in the Association's ability to deliver its services



### Atlas Canada news

### New services

Atlas Canada has just announced the official re-brand of their President's Gold Leaf Service to **Avail Move Management Services**. "President's Gold Leaf Service has served Atlas' corporate customers



well over the past 20 years, winning four service excellence awards in the past five years" said Fred Haladay, Senior VP & Chief Commercial Officer.

### Read more

### Logistics

Atlas Van Lines Canada has recently changed the name of their Special Products Division to **Atlas Canada Logistics** to better reflect today's marketplace. **Earle Birt** has been hired as VP and his mandate is to re-structure and build the overall Logistics division's service levels and capacity.

Read more

### Campbell Bros. is Best Managed Company

Campbell Bros. Movers Ltd. has just been recognized as one of Canada's Best Managed Companies. "This acknowledgement in itself is great honor but we are delighted to say that we are the first relocation company to ever be recognized", said owner Don Campbell. "Best Managed companies are strong in strategy, capability, commitment and financial performance. They are all great Canadian business success

commitment and financial performance. They are all great Canadian business success stories", said Peter Brown, Partner, Deloitte and Co-Leader, Canada's Best Managed Companies program.

Read more

### Victory Packaging expands to Ottawa

To improve service to CAM members, **Victory Packaging** is NOW OPEN in Ottawa! You can find them at 1157 Parisien St., Doors 6 & 7, Ottawa, ON K1B 3N3. Send all your Pick-up orders to csny@victorypackaging.com for processing. Victory Packaging is also offering ALL NEW LOWER Packing prices effective May 1st, 2016! Contact your rep <u>Steve Stockill</u> for further information.

# Move for Hunger recognizes Armstrong Moving

**Armstrong Moving & Storage** (Mississauga, ON) was Move for Hunger's <u>Mover of the Month</u> for January 2016. Armstrong collected over 30,000 pounds of food to help feed the hungry in their community. That amounts to 25,000 meals! Congratulations to Armstrong for their extraordinary commitment to fighting hunger in their community.

#### **CAM Awards**

Nominations are starting to roll in for CAM's annual awards. This year we are introducing two new recognition awards for mover members: a new **Agent of the Year Award** will recognize an outstanding Canadian van line agent and a new **Independent Mover of the Year Award** will be presented to a deserving independent mover. Nomination forms for all of CAM's awards can be found on CAM's <u>website</u>.

# Job postings

We have some new job opportunities posted on our website. Visit Job Postings for details.

### **CAM** wins reader award

Thanks to you, our readers, CAM recently earned an All Star Award for 2015 from our newsletter software-provider, **Constant Contact**, that's based on our excellent readership track record for our monthly newsletters. Only 10% of Constant Contact customers receive this annual designation. Thanks to all of our readers for helping us to win this award!



# Membership fees increase in 2016

CAM's membership fees have increased slightly for memberships that commence in January 2016 to keep pace with rising costs. Membership fees for Movers, Suppliers, Affiliates, Internationals and Van Lines have increased but there has not been an increase to the rate for branches of any of these, nor to the rate for companies with multiple (more than five) locations.

Join CAM

### Send us your news

If you have news or an announcement that Canada's moving industry should know about, please let us know and we will include it in an upcoming issue of this newsletter. CAM reserves the right to include and/or edit news and announcements.

Send news

## **Canadian Association of Movers**

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3 of 3 4/29/2016 9:58 AM