

CANADIAN ASSOCIATION OF MOVERS • ASSOCIATION CANADIENNE DES DÉMÉNAGEURS

September 1, 2015

INSIDE: JUST 2 WEEKS UNTIL CAM GOLF TOURNAMENT ~ LAST CHANCE TO BE INCLUDED IN DIRECTORY

CAM ANNUAL GOLF TOURNAMENT

Just two weeks to go before tee-off time at the Royal Ontario Golf Club in Hornby (Milton)!



It's on Monday, September 14, 2015 and so far we have 87 golfers registered - our biggest tournament in a long time! Win a prize! Have a great meal! Bring your clients and colleagues or come alone but be sure to <u>register</u> today. *Thanks to all of our tournament sponsors:*

Atlas Van Lines (Canada) Ltd.	North American Van Lines Canada
Déménagement Outaouais Moving Inc.	Ogilvy Insurance
Hodori Express Canada Inc.	Steer Inc., Insurance Brokers & Consultants
L. Hansen's Forwarding	The GPS Consulting Group & Insurance Agencies Inc.
Livingston International Inc.	United Van Lines (Canada) Ltd.
Mover's Equipment & Supplies Ltd.	Victory Packaging

CAM'S MEMBER DIRECTORY AND MAGAZINE IS GOING TO PRINT

Will you be included in our member directory? Your membership must be active. We will be printing the fall issue of our member directory and magazine, *The Canadian Mover*, in a few days. In order for you to be listed in it, your CAM membership must be active. If you are not sure what your membership status is, please call us now to find out. Our magazine is mailed to over 1,000 contacts worldwide and can also be viewed on our website.

CAM'S ANNUAL CONFERENCE - Better Partnerships for Better Business

November 1-3 at the Ottawa Marriott Hotel in Ottawa, ON Register

By now you should have received our complete conference program in the mail. Registration activity has started to get very busy. Make sure you fill out the registration form and send it to us. This is a valuable opportunity for you to network with your industry colleagues and hear about solutions to some of today's challenges for our industry.



CAM'S ANNUAL AWARDS DINNER

Our annual awards dinner is CAM's most popular event and this year it is again. <u>Register</u> for the dinner today - bring a colleague, a deserving employee, your spouse. Join us to celebrate the achievements of these distinguished award recipients: *Innovators Award*:

~ Larry Rosenberg, Bekins Moving and Storage (Canada) Ltd.

- Industry Achievement Award:
- ~ Kevin St. George, Quality Move Management, Inc.
- Distinguished Service Award:
- ~ Betty Shields & Wayne Lyttle, Fred Guy Moving & Storage/Parkway Van Lines
- ~ Chaim Gilboa, D.G. MacDonald Moving & Storage
- Public Service Award:

~ TWO MEN AND A TRUCK® Canada, for their involvement with the Mikey Network, accepted by Chuck Resnick.

CONFERENCE SPONSORS

Thanks to CAM's conference sponsors!

It is with their support that we are able to deliver a quality program to you.



DEADLINE FOR PREFERRED HOTEL RATE IS JUST OVER A MONTH AWAY

Our conference will be held at the Ottawa Marriott Hotel on Kent Street in Ottawa, ON. Our special room rate of \$179 per night is only available until October 9, 2015 for conference attendees. The hotel has agreed to extend this special rate for a couple of days before and after the conference for a small block of rooms. Book now to take advantage of this time-limited offer. There is a dedicated website with the Marriott that's available for you to book your hotel room online.

WELCOME TO NEW SUPPLIER MEMBERS

CAM welcomes **BigSteelBox Corporation** (Kelowna, BC) as a new supplier member. They provide a mobile storage service using shipping containers and have 18 locations across Canada. Containers can be rented, loaded and moved or stored. Contact Bob at bob@bigsteelbox.com for details.

We also welcome **Sentinel Storage** (Edmonton, AB). They have 23 locations across Canada and are available to handle your additional storage requirements. Find out more from Karen at kbodoano@sentinel.ca.

NEW ADDITION TO GPS CONSULTING GROUP TEAM

Bryan McLoughlin joined GPS Consulting Group in August 2015 after spending the previous five years with a well-known National Third Party Administrator (TPA). From 2012 to 2015, Bryan served as VP of Sales for Eastern Canada, and brings with him an extensive track record of

business development and relationship building. Prior to becoming VP of Sales, as a group marketing representative, Bryan was responsible for aiding group benefit advisors in customizing benefit plans to meet the unique needs of their diverse client base. He carried these abilities into his VP role and coached his team to grow their market presence from Manitoba through to the Maritimes. GPS Consulting Group identified the need of having a dedicated member of the team mandated to introduce and grow CAM's employee benefit program. Through information sessions via



webinar, face-to-face meetings and phone calls, Bryan is excited by the opportunity to work with CAM's growing membership and to demonstrate the value of GPS' consultative services. The GPS Consulting Group will be officially launching the CAM Benefit Plan at CAM's annual conference. For more information, visit <u>www.gpsconsultinggroup.com.</u>

MOVE FOR HUNGER

Move for Hunger is a non-profit organization that works with moving companies to feed the hungry. You can help your customers to donate their non-perishable food items that aren't going on the move to the local food bank. Being part of Move For Hunger shows that you are committed to fighting hunger. September is Hunger Action Month - this is a great time to do something extra that will highlight your efforts while helping your community. For more details, contact Alex at alex@moveforhunger.org.

NEW ELECTRONIC LOGGING DEVICE MANDATED IN USA

According to news from AMSA, an Electronic Logging Device (ELD) Mandate is expected to come out in late September 2015.

Once the new ELD Mandate is published, any carrier that does not have an Automatic Onboard Recording Device (AOBRD)/Electronic Onboard Recorder (EOBR) installed will have two years to implement and install an ELD. AMSA is offering a <u>webinar</u> on Tuesday, September 2 hosted by Rand McNally on how to stay compliant and find out what to expect.

UPCOMING INDUSTRY EVENTS

Besides CAM's annual golf tournament in September and our annual conference in November, there are several noteworthy industry events on the horizon. Contact the organization directly for details.

~ Sept. 14-15: Claims Prevention and Procedure Council, Inc. <u>Convention</u>, New Orleans, LA USA

- ~ Sept. 17-19: Southwest Movers Association Annual Conference, San Antonio, TX USA
- ~ Sept. 18-19: FEDEMAC Summit/FEDEMAC General Assembly, Riga, Latvia

 Sept. 27-29: Canadian Employee Relocation Council <u>Conference</u> & Trade Show, Montreal, QC
Oct. 14-15: <u>Pennsylvania</u> Moving & Storage Associates Annual Conference & Expo and Annual Golf Outing, Grantville, PA USA ~ Oct. 18-21: International Association of Movers Annual Meeting, San Diego, CA USA

IF YOU HAVE NEWS OR AN ANNOUNCEMENT THAT CANADA'S MOVING INDUSTRY SHOULD KNOW ABOUT, please let us know and we will include it in an upcoming issue of this newsletter. CAM reserves the right to include and/or edit news and announcements. Canadian Association of Movers, PO Box 26004, RPO Churchill, Mississauga ON Canada L5L 5W7 Tel: 905-848-6579 Toll-free: 1-866-860-0065 Fax: 1-866-601-8499 Email:<u>admin@mover.net</u> Web:<u>www.mover.net</u>

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