

**COUNTRY WIDE
Moving & Storage**



MOVING CONSULTANT - RESIDENTIAL

Country Wide Moving and Storage is a top rated **moving and storage service** based in Saskatoon, SK. We have been in business over 75 years and are dedicated to servicing the transportation needs of corporations, governments, and individuals. We are a dynamic and growing company that is committed to customer loyalty through excellent quality service. For more information visit www.cwmoving.com

We are looking for a motivated, well-spoken salesperson to join our team as a Full time Moving Consultant for our Saskatoon office. In this role, the Moving Consultant will be responsible for scheduling and conducting virtual and in home surveys to provide customers with moving estimates for their upcoming moves. The successful candidate will be outgoing, organized and demonstrate a passion for sales and delivering great service to our customers. Sales experience is preferred, but not required. Onsite training will be provided.

Duties of a Moving Consultant:

- Answer incoming calls/emails/messages from new and current clients
- Scheduling and completing virtual & in home surveys for residential moves
- Verify and input accurate client move information into internal software applications
- Assist new and current clients with questions, rescheduling and concerns
- Follow up and attempt to close all pending customers
- Communicating internally important feedback from customers
- Following through the entire process with the customer from beginning to end

Requirements for the role:

- Strong communication skills verbal and written
- High organizational skills and ability to multi-task
- Ability to prioritize own workload and adhere to deadlines
- Knowledge of basic computer software
- A sales or customer service background
- Must be detail oriented.
- Must have their own reliable transportation

Working Conditions:

- Indoors/Outdoors
- Office Environment
- Sitting and driving for extended periods of time
- Frequent use of telephone
- Frequent use of car