

October 7, 2025



Events

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Thank you!



***There's so much to be thankful for.
We appreciate your trust in us!***

As Thanksgiving approaches, the Canadian Association of Movers extends heartfelt thanks to each of you for your commitment to our association and the moving industry. Your dedication, professionalism, and willingness to support one another over the past year have helped CAM—and the sector—thrive despite industry challenges of labour shortages and unsteady economic stressors.

We are grateful for your active involvement, whether through events, our Canadian Professional Mover certification, webinars, or conversations that drive standards and consumer trust higher. Your ongoing support gives strength to our education, and community initiatives, ensuring that all members benefit from the collective expertise within our association.

This season, we also appreciate our industry partners and the strong connections that move us forward in service, leadership, and integrity. Looking ahead, we are excited to reunite with you at our fall and winter events, especially our conference in Kingston from November 16-18, continuing to build lasting friendships and professional growth.

From the CAM board, staff, and volunteers, we wish you and those close to you a safe, happy, and memorable Thanksgiving.

Thank you for being a vital part of our community.

Mike Kolberg, Chair
Canadian Association of Movers

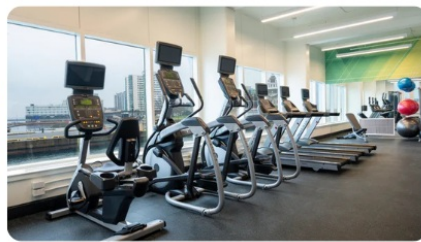
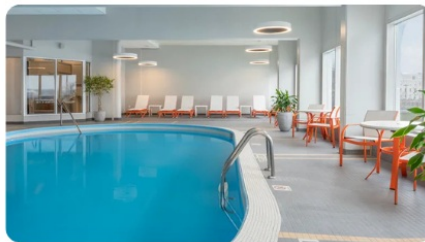
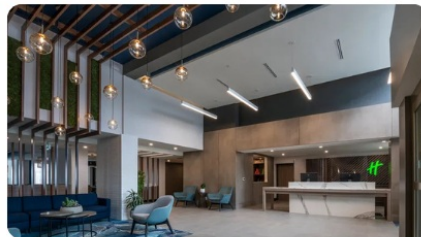
Canada Post Service Disruption

We expect delays in processing membership renewals during the postal service disruption. While the disruption is ongoing, we will maintain memberships as active. If you wish to pay for your membership renewal, we do accept alternate payment methods, besides by cheque, including by Interac and credit card. We appreciate efforts to arrange payment through these alternate options.



DEADLINE LOOMING!

Book Your Hotel Room Now - Deadline in 10 days!



Holiday Inn Kingston Waterfront, 2 Princess Street, Kingston, ON K7L 1A2

CAM has a block of rooms reserved for the conference from November 14-20 and may not be able to book any additional rooms once our contracted number has been reached.

Don't be disappointed that you missed out on staying at the conference hotel or at our preferred rate of \$175.00 + tax. **BOOK NOW – DEADLINE IS OCTOBER 17, 2025, 5:00 pm (ET).**

Here is the [link to book your room](#) or you can call 613-549-8400 ext 2660.

Want to know more about the conference? Check out the section below.



**GOT THE
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Atlas Canada logo, Platinum Sponsor badge, and QR code are also visible.



**GET ON
BOARD**
for
KINGSTON
NOV 16-18

CAM
annual
conference

MOVER.NET/EVENTS

The Countdown to Kingston is on!

Join us for our 28th conference ... our first time in Kingston! What an excellent opportunity to rally together and meet new folks or catch up with those you haven't seen in a while.

CAM2025 General Schedule



Sunday, November 16th

1:00 PM CAM Board Meeting
1:00 PM Trade Show Set Up
4:00 PM Registration Opens
5:00 PM Welcome Reception & Grey Cup Tailgate Party

Monday, November 17th

7:30 AM - 1:30 PM Conference & Trade Show
1:30 PM - 3:30 PM Kingston Penitentiary Tour
3:30 PM - 4:30 PM It's 5 O'Clock Somewhere & Trade Show
5:00 PM - 7:00 PM NFP Night @ Merchant Tap House

Tuesday, November 18th

7:30 AM - 8:30 PM Conference & Trade Show
6:00 PM - 7:00 PM Chairman's Reception
7:00 PM - 10:30 PM CAM Awards Banquet, followed by entertainment

Learn

Join us at the 2025 CAM Conference for Essential Strategies to protect your business, reputation, team, and profits—so you can thrive in today's unpredictable world.

Protect your:

- Business: Stay resilient with expert guidance for navigating economic ups and downs.
- Reputation: Truly understand today's clients—seniors, first-timers, and frequent movers all expect more. Discover how tailoring your service sets you apart and builds lasting trust.
- Margins: Proactively protect your profits with smart claims management strategies.
- Drivers: Keep your team safe and your business strong with proven risk-reduction tips.
- Productivity: Unlock game-changing AI tools with Ramiro Quiros—understand what works for movers.
- Walk away with fresh ideas, valuable solutions, and the confidence to move forward stronger than ever.

Socialize. Grow Your Network.

Connect, unwind, and build relationships with CAM members at every turn—from lively tailgates and exclusive tours to fun receptions and after-hours get-togethers. Every social event is a chance to meet movers and suppliers from coast to coast.

And lastly ... Have Fun!

You can't help but have a blast at CAM2025! Dive into quirky games with exhibitors, test your football skills, chase the elusive Elf Sack prize, escape from jail, or sing along with a local star—there's always something entertaining and memorable waiting for you.

What Are You Waiting For?

Additional information about hotel and travel, exhibitors and the schedule, can be found on [our conference website](#).

REGISTRATION NOW OPEN!

Welcome to **CAM**

Welcome Ak-West Inc.! Solutions for the Moving Industry



Contact:

Troy Colmer, Business
Development Manager

T: 905-288-9373

E: troy@ak-westinc.com

A: Calgary & Mississauga

Ak-West Inc. supplies durable containers, totes, skids, and racking solutions that make moving safer, more efficient, and cost-effective. Our reusable products protect personal belongings, office equipment, and deliveries while reducing waste and improving handling. Whether for household moves, corporate relocations, or home delivery, Ak-West Inc. is the trusted partner for moving companies across Canada.

What a Day for Golf!



Clubs too hot to handle! Team AMJ: Lenny Malley, Davian Wright, Geoff Clark & Chesley Hurrell Jr

You never know what kind of day it will be when you hit the links. But can we just say “wow”? On September 29th, ten teams teed off to spectacular golf weather of sun and a slight breeze. Thanks to our Presenting Sponsor, Hansen’s, for arranging the great weather.

Our members and friends vied for various prizes, and “drove” hard through the various on-course activities. The afternoon was topped off with a yummy Belly Busting Buffet courtesy of Jeff Herszkowicz and FarrellPack.

Everyone always leaves with at least one prize and thanks to the generosity of our sponsors, there were lots of gift cards this year! Sadly, Ron Ohayon has still not been able to give away the Snowbirds Auto Connection \$10,000 Hole in One, although we hear that a couple of people came close.

Here are our larger contest winners:



1. “Opening Drive” Hole in One – James Barley (AMJ), sponsored by Snowbirds Auto Connection and Ron Ohayon.
2. “Aim, Putt & Win” with Hansen's - Austin Ryan (Intercontinental Van Lines), presented by George Hutchison, Hansen's.
3. Closest to the Box – Nigel Coffen (King's Transfer) and Team, presented by Mike Kolberg, Royal Moving.
4. Closest to the Pin – Luke Ratcliffe (Ranger Moving), presented by Jeff Herszkowicz, FarrellPack.
5. Longest Drive – Jason Jean (Hansen's), presented by David Ogilvy, NFP Canada.

6. Blue Ball Challenge – Team Royal/NFP/Intercontinental, presented by Danielle Magliaro and Jocelyn Spruston from Livingston.
7. Best Looking Team (i.e., high score) – Team Atlas, sponsored by Royal Moving, presented by Mike Kolberg.
8. Low Score Team – Team Mover One, prize presented by George Hutchison, Hansen's.

Not shown: Closest to the Line – Geoff Clark (AMJ) sponsored by AMJ.

None of this would have happened without the huge support of all our sponsors and contributors, especially our Presenting Sponsor – Hansen's – who have all made this day so much fun.

Every single sponsor's participation makes such a difference in the outcome of our golf day, and we can't thank you enough. See you next year!

Thank You!





www.mover.net/for-movers/education

CAM Webinar 2509: What To Do When Estimates Go Wrong

It's happened to all of us. An estimate that has gone so wrong.

Join Peter McCullough of **Raven Research** as he explores what actions to take when an estimate misses the mark. As the final segment in our estimation series, the webinar will guide participants through breaking down original estimates and analyzing discrepancies step by step, while also sharing best practices for offering goodwill settlements and resolving disputes.

This is an essential session for anyone who has ever confronted the challenges of a problematic estimate.

When: Thursday, November 6, 2025, 1 p.m. ET

Cost: Free to CAM members / \$30 for non-members

[Register Here](#)



CAM Webinar

What to do when estimates go wrong

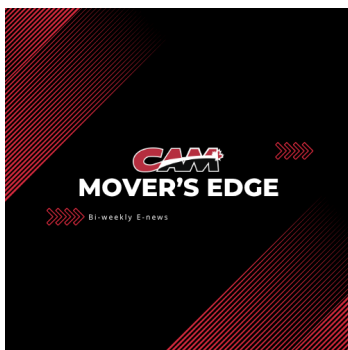
THURSDAY, Nov. 6, 2025
01:00 PM (ET)

FREE to members!

www.mover.net/for-movers/education



New Look Newsletter



You may have noticed that this issue looks a little different from what you're used to seeing. Like many organizations, CAM has been looking for ways to be more efficient.

One area of focus is the production of *Mover's Edge*.

For the first time, this issue has been produced in-house by Marian and Nancy, rather than through a third-party provider.

We're excited about this change as it allows us to be more responsive to industry developments, current events, and late-breaking news. It also means our sponsors, exhibitors, and new members can be featured right away instead of waiting for a future issue.

As we refine our approach, you can expect more improvements and new opportunities. Stay tuned!

Please feel free to share this with your colleagues—we'd love your feedback on the new look.

Moving Scams on the Rise

In the run of two weeks in late August and early September, CAM was contacted by different media outlets to talk about several different customers across the country who were concerned that they had been caught in a moving scam. [Here is one such article from CTV.](#)

There is no doubt that some names on the CAM watch list are reappearing after a few years of silence.

Jay's Get Special

While rolling out their new trailer for the *Special Olympics Saskatchewan Truck Convoy* on September 20th was exciting, nothing compared to the inspiration the employees at Jay's get from the athletes who make the event unforgettable.

"Their energy, courage, and joy remind us why this event is so much more than a convoy; it's a celebration of community, perseverance, and the incredible spirit these athletes bring to every moment," confirms Jay's social

media feeds.



Total Moving Winnipeg Scores Big!

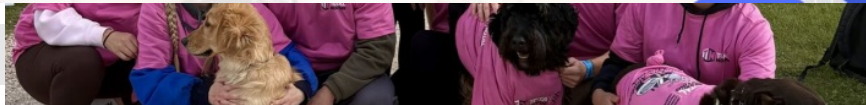
In mid-September, Mack's slo-pitch team had the privilege of participating in the 7th annual **QX104 Slo-Pitch 4 A Wish** tournament in support of Make-A-Wish Canada.

Thanks to the generosity of their community, the team raised over \$1,000 to help grant life-changing wishes for children facing critical illnesses. As Total says, "every contribution makes a difference, bringing joy, strength, and hope to kids and their families." Well done!

Do you have
news to share?

Then let us know!

admin@mover.net



Snowbirds Auto Connection is a family-owned provider of reliable, damage-free, door-to-door vehicle transport throughout Canada and the U.S., including coast-to-coast shipping, cross-border relocation, and secure vehicle storage.

snowbirdsautoconnection.com

Labour.



Crisis, what crisis?

Career Expressway Funding Now Available for Fall

Trucking HR Canada's (THRC) **Student Work Placement Program** is now

accepting applications for the winter term — offering \$5,000 in wage reimbursements per eligible student hire.

Delivered under THRC's *Career ExpressWay* initiative, the program provides federal funding to help post-secondary students gain valuable, hands-on experience through paid work terms, and Canadian businesses the capacity to grow.

CAM, as well as several of our members, have taken advantage of this opportunity.

Contact THRC to find out how this program can support your organization. Don't dally – it's a popular program!

Ontario Job Posting Regulations Changing as of January 1, 2026

Ontario employers have just three months to prepare for sweeping changes to hiring rules.

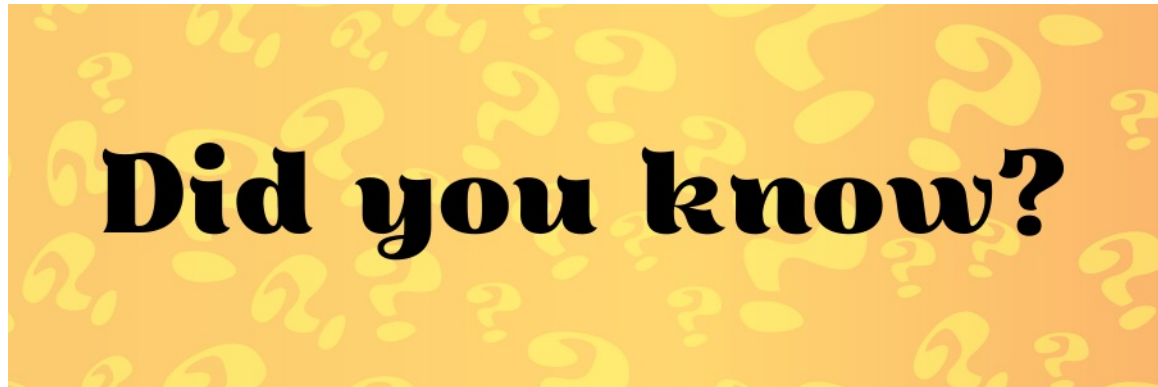
As of January 1st, 2026, new pay transparency obligations under the ***Working for Workers Four*** and ***Five Acts*** will come into force, changing how job postings must be structured and how employers communicate with job applicants.

Whether your company is growing, hiring seasonally, or recruiting regularly, these updates to the ***Employment Standards Act, 2000*** (ESA) require attention now, not later.

Starting January 1, 2026, publicly advertised job postings in Ontario must include key information designed to make compensation more transparent and the **hiring process** more fair.

- **Include a salary or wage range**
- **Disclose all forms of pay/compensation including commissions/bonuses**
- **Add the following hiring details to job postings:**
 - Whether artificial intelligence (AI) is used to screen, assess, or select applicants
 - Whether the job is for a current vacancy
 - No mention of Canadian experience requirements in postings or application forms

For more on what you need to know about this new legislation, [click here](#).



Did you know?

October 19th-25th is Invisible Disabilities Week



Many disabilities are invisible – such as diabetes, arthritis, mental illness, sleep apnea, ADHD or dyslexia.

According to Statistics Canada (2017), close to **four million people aged 25 to 64 have a disability and 644,640 of those individuals were not working but had the potential to work.** As the population ages, the number of people with disabilities is also expected to grow.

Focusing on disability inclusion can help your company **increase recruitment and maximize your employee's potential.** For resources that can help you, [click here.](#)

[Read more](#)



Need help? Get Quality!

Contact a CAM member:

- www.mover.net/find-a-mover
- www.mover.net/member-directory
- admin@mover.net
- 866-860-0065

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