

December 9, 2025

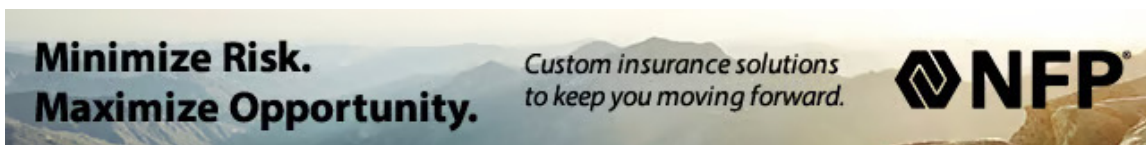


Events

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The board of directors and staff of the Canadian Association of Movers wish you, your staff and your families all the best for a happy holiday season and success in 2026.

Please note that our National Office is closed from December 17, 2025, to Monday, January 5, 2026.



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President's Message



CAM President Nancy Irvine

You folks tire us out!

I thought our conference in Mississauga last year was exciting and energizing. Truth is, it didn't hold a candle to the conference last month in Kingston!

If you weren't there, you missed a good one. The topics on protection were great, the **CAMopoly** game (and the \$1,300 in cash and prizes) was extremely popular, as was catching up with old - and new - exhibitors in the trade show.

CAM's four building blocks to success are **learn, socialize, grow your network and have fun.**

That was achieved ... and more!

We planned for 70, and 125 of you showed up, and we couldn't be more grateful. I had so many people come up and tell me how thankful they were to be in Kingston and take part in the dynamic discussions, the camaraderie, and sometimes the sheer lunacy that our time in the Limestone City provided.

There were some memorable moments during CAM2025 - a highlight for most people was our private tour of the **Kingston Penitentiary**. It was cold, but we appreciated the four former guards who took us around and told stories about this legendary place. The best part? We were free to wander and explore areas not commonly available on a summer tour, as long as we didn't shut any cell doors - they don't have all the keys anymore!



Of course, the **Grey Cup Tailgate Party** was a great opener for the conference. We had a lot of new members and first-time attendees, and we know they appreciated the relaxed, free-flowing evening for getting to know people.

Another standout was our inaugural season of **CAMily Feud**. What a gong show! But I think it was outstanding as randomly picked teammates tried to make their way through the games without faltering on a question - or falling off the stage!

My eternal gratitude to our host Leon Johnson, who had to put up with me buzzing too quickly! Hey, in my defence, it was sometimes hard to hear him from the laughter in the audience and the gentle smack talk going on between the teams. (*Note to self: put the teams farther apart next year!*)



We had our serious moments too. Our industry has some work to do to stay on top of current economic challenges and the fallout from higher costs, fewer corporate and government relocations, and decades-long labour attraction and retention issues. There were some hearty conversations around assessing risk with fleets and drivers. And yes, artificial intelligence came into discussion more than once.

And when it was our turn to chat during blind-drawn "**chocolate roundtable**" discussions, our members learned more than a few things from competitors, strangers, and colleagues. It was encouraging to see that, no matter where you are located, how big your operation is, or how diversified you are, we all have similar pain points and successes. But most importantly, we are willing to share our ideas so that we are all successful.

During the conference, the contract for next year's conference hotel (Westin Wall Richmond) arrived in my inbox, along with an email conversation with our potential hotel in 2027 and a massive push from a large contingent of attendees to host in their city in 2028.

Planning for this annual event rarely takes a day off. But this year it will - Marian and I are taking a very well-deserved vacation and shutting down the office until January 5th, when planning for Richmond will begin in earnest. It's been a challenging year for us in the office, as membership increases and our programs and services also expand. We need a recharge.

So for now, I'm getting ready to go across the pond to enjoy the holiday lights of London and spend lots of relaxing time in Scotland during Hogmanay. See you in the new year!

Be kind to yourself and take a beat to relax during these next few weeks. We all deserve it.



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CAM 2025
Awards



CAM Celebrates!

On November 18, 2025, we gathered in Kingston to celebrate outstanding individuals and companies whose dedication, innovation, and leadership have helped shape the moving industry in Canada. CAM is proud to shine a spotlight on the many ways our members uplift communities and drive our industry forward.

Congratulations to all of this year's deserving recipients! Their achievements and commitment set an inspiring example for us all—whether they lead from the front lines, drive innovation, or work quietly behind the scenes in their community.

You can read the full citation on our [awards website page](#).

Do you know someone or a company that would be a great recipient of a CAM award? **[Let us know!](#)** Nominations for 2026 are now open!

Innovator – Supermove

Supermove receives the Innovator Award for revolutionizing the moving and storage industry since 2019 with modern technology that streamlines operations and



Kevin Jacobs, Supermove

enhances the customer experience. By replacing outdated, paper-based processes with automation, digital tools, and data-driven insights, Supermove is helping companies work faster, smarter, and more efficiently.

[Read citation here.](#)

Public Service – AMJ

AMJ wins for exceptional dedication to community support and charitable giving, raising over \$768,000 for the Children's Aid Foundation as part of a two-million-dollar commitment. From national campaigns to grassroots efforts, AMJ's team donates time, funds, and logistics to support vulnerable families and build stronger communities coast to coast through countless local initiatives.

[Read citation here.](#)



Heather and Mike Frappier, AMJ flanked by Mike Kolberg, CAM Chair and Nancy Irvine, President.



Mike Kolberg, Colby Kiss and Nancy Irvine

Influencer – Colby Kiss (Winnipeg MB)

Colby Kiss, owner of Total Moving Winnipeg and Globe Moving, stands out as an inspiring leader under 40 who champions innovation, positive company culture, and community involvement. Through creative marketing, peer mentorship, and active participation in CAM and local business groups, he is helping to elevate professional standards and inspire the next generation of movers.

[Read citation here.](#)

Mover of the Year - King's Transfer Van Lines (Dorval QC)

King's Transfer Van Lines Inc. is celebrated for over 100 years of leadership in moving, steadfast service, and a deep tradition of supporting community initiatives and ethical standards in the industry. This family-owned company has grown from horse-drawn carts to a multi-branch national operation, all while maintaining a strong culture of philanthropy, professionalism, and customer care.

[Read citation here.](#)



Clare O'Donnell, Bill O'Donnell and Fran Roy



Joby Lake with Mike Kolberg and Nancy Irvine

Mover of the Year - Lindsay-Peterborough Movers & Storage Inc. (Lindsay ON)

LP Movers & Storage is awarded for their outstanding reputation, reliable service, and long-standing community involvement in the Kawartha Lakes and Peterborough region. Their family-led team supports local charities, youth programs, and health initiatives year after year, proving that hometown values and business excellence can go hand in hand.

[Read citation here.](#)

Industry Leadership – Milton Letkeman (Regina SK)

Milton Letkeman of Jay's Transportation Group is honoured for more than 35 years of influential leadership, hands-on management, and mentorship in the Canadian moving industry. Known for learning the business from the ground up, he has shaped company culture, training, and ethics while contributing his expertise on multiple boards to strengthen the industry nationwide.

[Read citation here.](#)



Distinguished Service – Cam Carswell (Saskatoon SK)

Cam Carswell, former owner of Country Wide Moving & Storage (now a consultant for them), received this Distinguished Service Award for his exceptional 17-year record of leadership and service to CAM, as well as his 45+ years of dedication to the moving profession. Coming from a multi-generation moving family, he guided the association through major transitions, championed ethics and quality, and left a legacy of stability, vision, and integrity.

[Read citation here.](#)

Save the Date



Kudos to CAM2025

"The event was incredibly well put together and it is one of the most valuable things I attend in the year. Since last year, my company has seen significant growth directly from the networking opportunities and ideas I took away from the conference. This year was no different; I learned even more and left feeling inspired and motivated."

"We enjoyed seeing new faces, making new connections, learning with like-minded people."

"Truly enjoyed ourselves, reconnecting with familiar faces, meeting new people, and appreciating all the thoughtful details that make CAM events so memorable."

"You should be very proud of the great energy at CAM - it was awesome to be in the room with such special moving companies, and like I said, y'all really put on a show and we're thrilled we got to be a part of it again this year."

"We had a great time this year, met interesting people, and got many great ideas to take home! This CAM was the most energized I have attended yet and we look forward to seeing you next year in beautiful Richmond."

"It was a great conversation, an engaged audience and terrific questions."

"Knocked it out of the park again! Great time, so many laughs."

See you in Richmond - November 15-17, 2026!



www.mover.net/for-movers/education

CAM Webinar 2601: Own vs Lease vs Rent – What's the Right Mix for Your Fleet?

When it comes to keeping your trucks on the road, there's no one-size-fits-all strategy. Should your company own its fleet, lease it, or rent as needed? The truth is, the best approach might be a combination of all three.

Join us this January for an in-depth discussion on how to balance ownership, leasing, and rentals to maximize flexibility, manage costs, and match your operational goals. Our presenter will break down the key factors that influence each option—from financing and credit considerations for startups to long-term maintenance, insurance, and fleet planning.

You'll come away with practical insights to help you make smarter decisions about your rolling stock—no matter the size or stage of your business.

When: Thursday, January 15, 2026, 1 p.m. ET

Cost: Free to CAM members / \$30 for non-members

[Register here](#)



Own vs Lease vs Rent – What's the Right Mix for Your Fleet?

THURSDAY, Jan. 15, 2026
01:00 PM (ET)



www.mover.net/for-movers/education



CAM CLASSIFIEDS

Kentucky Trailer For Sale

We recently posted an ad on our website for the sale of a 48 ft. Kentucky trailer that's in good condition. You can [view the details and see images of the trailer here](#).



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We Move This Nation Music Video

CAM surprised our conference attendees with a music video produced about our association. Except for the sourcing of the photos used in the video and initial set up input, **"We Move This Nation"** was created entirely by AI and virtual assistants in a matter of hours, just days before the conference began. Thanks to Mark Hirschi of Movified Nation for stick-handling this surprise. It's a catchy tune!

[You can watch this 3:45 minute video here.](#)



Congratulations to our CAM2025 Contest Winners

- **Toss it challenge** - Susan Lamash (Eager Beaver Moving, Edmonton) and Colby Kiss (Total Moving, Winnipeg)
- **CAMily Feud** - Mike Kolberg (Royal Moving, Ottawa), Alannah Granger (AMJ, Mississauga), Danielle Magliaro (Livingston, Mississauga) and Jorge Perez and Bob Hanna (Bob the Mover, Fort Erie)
- **Elf Sack** - Ernie Kavanagh (MoverOne Group, Mississauga)
- **Super Stocking** - Charles Samai (Premium Logistics, Sierra Leone)
- **CAM2026 free registration** - Steven Lindsay (McWilliams Moving)
- **CAM2025 survey (2026 conference credit)** - Kurt Calen (Alero Moving, Winnipeg)

And congrats also to the 40 individuals who took home a gift card worth between \$25 - \$100.

CAM2025 Photo of the Conference



There were hundreds of great photos from the Kingston conference but, hands down, the best photo was this one, taken during the show after the awards dinner. Charles Samai of Premium Logistics SL Ltd., a CAM Member, travelled all the way from Sierra Leone to be with us. And what a time he had!

Not only did Charles win the Super Stocking draw for visiting all of the exhibitors, but he also caught the eye of local entertainer Rowena Whey, who dubbed him "Prince Charles." Thanks for joining us, Charles, and bringing so much happiness and laughter to the conference. We hope to see you again!

If you'd like to have a peek at the conference photos, [please click here](#). You can also upload your conference photos to that same link. A big shout out to Becky Kolberg for being our last-minute stand in photographer.



Great Little Box Company Wins at North American Paperboard Packaging Council Design Competition



**Great Little
Box Company**

Congratulations to CAM member **Great Little Box Company** for winning a Gold and an Excellence Award at the Paperboard Packaging Council's

Packaging Competition. The packaging designs recognized in PPC's competition represent some of the best folding cartons and rigid boxes manufactured over the past year.

GLBC received a Gold Award in Outstanding Achievement in Innovation for the iPromoteu Ambassador Box - the box falls away to reveal the product inside - and an Excellence Award for the Kokomo Bowl Sleeve - the packaging stands out on shelves, showcases the freshness of the food, and stays secure during handling.



The awards are administered and hosted by PPC and judged by a jury of packaging professionals, industry experts, and professors.



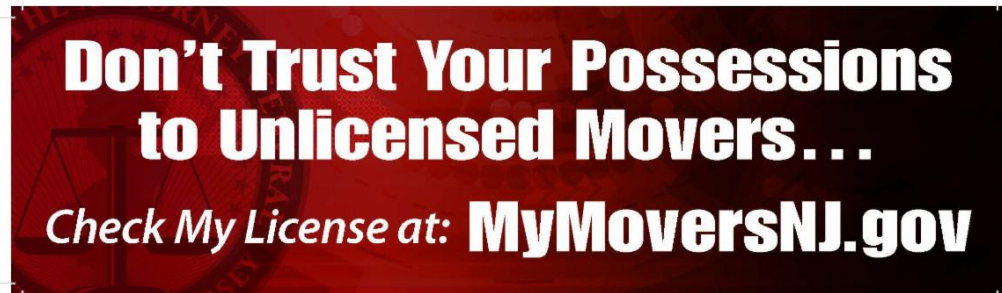
NJ Bumper Stickers Now on the Road

The New Jersey Attorney General's Office recently issued a press release warning about the risks posed by unlicensed movers who take advantage of customers by disappearing with their belongings or operating without insurance. To help spread

the word and protect consumers, the Division has launched a new initiative for licensed movers. The State is sending out bumper stickers that say, "Don't Trust Your Possessions to Unlicensed Movers...Check My License at MyMoversNJ.gov." These stickers are being mailed out now.

Tracy Denora, Executive Director of the New Jersey Warehouse and Movers Association, said it best that her members' participation "reinforces the message that licensed movers are accountable, insured, and committed to consumer protection. This is a win for our industry!"

You can read the Attorney General's [press release on Operation Safe Move here](#).



Stay "Underwhelmed" During the Holiday Stretch

Nancy Irvine and Emily Henderson



'Tis the season to be overwhelmed.

Whether you surrender to the craziness and let it affect your health and well-being is up to you. For those of you who said last December you would do it differently, here are a few suggestions on how to do so:

1. **Rebrand some "holiday events" as New Year's events** (and push off into January), especially when we could use a boost in the darker days of the start of 2026.
2. **Lower your expectations.** You can't be disappointed if you have low expectations. This means for your house, your food, your personal gifts, and your hosting abilities.
3. **Don't feel like you need to post on (or even look at) social media unless it brings you happiness.** Why put yourself through the "comparison games" unless you want to? If you want to share, why not do a photo dump at the end

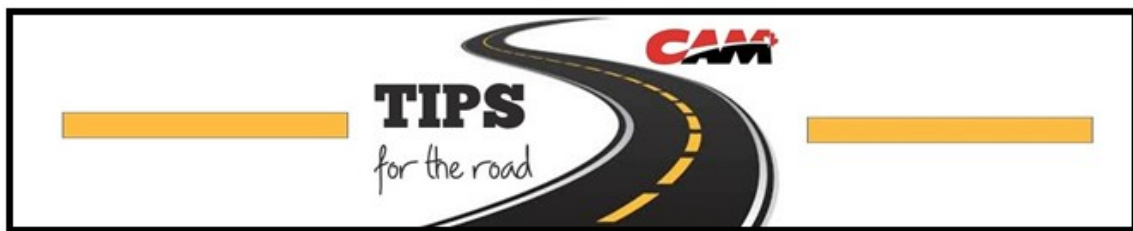
of the day or week?

4. **Think potluck.** When you have people over and they ask, "What can I bring?" tell them! You won't be as exhausted, they'll feel like they've helped, and you'll all have an enjoyable time.
5. **Set boundaries and be firm.** Your health depends on it. Try not to schedule too many social or holiday events a week (even that is a lot!) and book in recovery time just for you and for your family. It's okay to say no.



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Prime Time for Cargo Theft

When your staff leaves for the holidays, your yard, packed with high-value freight, becomes an open vault.

The holidays are peak season for cargo thieves. They know your yard is unattended and security is relaxed, making it their #1 target.

A single kingpin lock isn't enough. A truly secure yard relies on 3 Layers of

Holiday Road: 8 Tips for Staying Safe in a Shorter Season

Penske's new Safety Bulletin, [Holiday Road: 8 Tips for Staying Safe in a Shorter Season](#), can help your drivers avoid holiday headaches.

Top tips include:

- Planning routes to avoid malls and other high-traffic areas
- Driving defensively by increasing following distance

Security:

1. Physical Barriers: High-vis lighting, secure fences, and reinforced kingpin locks.
2. Active Surveillance: Functioning monitored cameras and clear warning signage.
3. The Human Layer: Is your team trained to be your strongest link, or your weakest? Do they know how to spot surveillance or identify the latest fraud and theft scams?

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Ed Novoa

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C: 519-240-9868

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- Reducing speed and being winter-weather ready

Please print, post and share this monthly Safety Bulletin with your drivers to help them stay safe on the road.

For your convenience, past Safety Bulletins are available [here](#).

If you have any questions, please feel free to contact me.

Ryan Fraser

Executive Account Manager - Rental

C: 416-871-0963

E: Ryan.fraser@penske.com



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